



# 2018

## Annual Report

**Annual General Meeting**

The Annual General Meeting of  
Service Stream Limited will be held at  
RACV City Club  
Level 2, 501 Bourke Street, Melbourne  
24 October 2018, 10.00am

# **Service Stream Limited**

ABN 46 072 369 870

Annual report for the financial year ended  
30 June 2018

## **Consolidated financial statements** for the year ended 30 June 2018

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These financial statements are the consolidated financial statements of the consolidated entity consisting of Service Stream Limited and its subsidiaries. The financial statements are presented in the Australian currency.

Service Stream Limited is a company limited by shares, incorporated and domiciled in Australia. Its registered office and principal place of business is:

Level 4, 357 Collins Street Melbourne VIC 3000.

A description of the nature of the consolidated entity's operations and its principal activities is included in the review of operations and financial performance on pages 4 to 12, which is not part of these financial statements.

The financial statements were authorised for issue by the Directors on 15 August 2018. The Directors have the power to amend and reissue the financial statements.

Through the use of the internet, we have ensured that our corporate reporting is timely and complete. All media releases, financial reports and other information are available on our website: [www.servicestream.com.au](http://www.servicestream.com.au).

## Directors' report

Your Directors present their report on the consolidated entity (the Group) consisting of Service Stream Limited and entities it controlled at the end of, or during, the year ended 30 June 2018, and in order to comply with the provisions of the *Corporations Act 2001*, the Directors report as follows:

### Information about the Directors

The names and particulars of the Directors of the Group during or since the end of the financial year are:

#### **Brett Gallagher**

##### **Chairman**

Term of Office: Non-Executive Director from April 2010 to April 2013 and from November 2013 to May 2014, Managing Director from April 2013 to November 2013, Executive Director from May 2014 to February 2015, Chairman since 1 March 2015.

Qualification: FAICD.

Brett Gallagher has over 20 years' experience across the utility and facilities management industries, and was Managing Director and a shareholder of AMRS (now Energy & Water) from 2003 until 2008 when that Group was acquired by Service Stream.

Brett is a member of the Sustainability, Safety, Health & Environment Committee and holds directorships and interests in a number of private businesses that operate predominately in the utilities sector.

Brett has no other listed company directorships and has held no other listed company directorships in the last three years.

#### **Leigh Mackender**

##### **Managing Director**

Term of Office: Managing Director since May 2014.

Qualification: MBA (VU).

Leigh Mackender joined Service Stream Limited when it acquired AMRS (now Energy & Water) in February 2008, prior to which he held various management roles with the AMRS business since joining in 2005.

Prior to being appointed Managing Director, Leigh was responsible for overseeing the Energy & Water division's national operations.

Leigh has over 15 years of extensive experience working within the industrial services sector and held various roles in private and public businesses specialising in the development and implementation of business strategy, operational management, financial analysis, business development and commercial negotiations.

Leigh is a member of the Sustainability, Safety, Health & Environment Committee.

Leigh has no other listed company directorships and has held no other listed company directorships in the last three years.

#### **Peter Dempsey**

##### **Non-Executive Director**

Term of Office: Chairman from November 2010 to February 2015, Non-Executive Director since March 2015.

Qualifications: B. Tech. (Civil Eng.) (Adel), Grad. Diploma (Bus. Admin.), SAIT, FIEAust, MAICD.

Peter Dempsey was appointed as Non-Executive Director of Service Stream Limited on 1 November 2010 and held the role of Chairman until February 2015. Peter has extensive construction and development experience and has been involved in these industries for the last 40 years. In 2003, he retired from A W Baulderstone Pty Ltd after a 30 year career, the last five years as Managing Director. Baulderstone undertook some of Australia's largest building and civil infrastructure projects with annual revenues up to \$1.5 billion during his tenure. The company was also involved in projects for the resources sector, with operations in all Australian mainland states, Papua New Guinea, Indonesia and Vietnam.

Peter is Chairman of the Remuneration and Nomination Committee, a member of the Audit and Risk Committee and the Sustainability, Safety, Health and Environment Committee and is the lead Independent Director.

Peter is currently a Non-Executive Director of Monadelphous Limited.

Peter has held no other listed company directorships in the last three years.

## **Greg Adcock**

### **Non-Executive Director**

Term of Office: Non-Executive Director since June 2016.

Qualifications: MAICD, MAIPM.

Greg Adcock was appointed as Non-Executive Director of Service Stream Limited on 1 June 2016. Greg brings commercial and operational expertise developed from senior executive roles at Telstra Corporation where his career spanned more than 20 years, and more recently at nbn co where he was the Chief Operating Officer responsible for the key operational and commercial elements of Australia's largest infrastructure project.

Greg brings to Service Stream a broad telecommunications and operational management background with a strong focus on commercial and project discipline.

Greg's roles at Telstra included overseeing business and capital planning, contract establishment, operational process optimisation, regulatory compliance, strategic projects and the group's productivity initiative program. His experience includes developing and implementing construction contracting strategies as well as having been the Superintendent on major construction contracts.

Greg is Chair of the Sustainability, Safety, Health & Environment Committee and is a member of the Remuneration and Nomination Committee.

Greg has no other listed company directorships and has held no other listed company directorships in the last three years.

## **Raelene Murphy**

### **Non-Executive Director**

Term of Office: Non-Executive Director since November 2015.

Qualifications: BBus (FUA), FCA, GAICD.

Raelene Murphy has a proven track record in financial and operational performance improvement both as an advisor and in CFO and CEO roles across a number of industry sectors in the private and public arena.

Her industry experience includes senior roles locally and internationally with Mars Inc., one of the largest food manufacturers globally (turnover in excess of \$30 billion), in planning, finance and supply chain management and as CEO of the Delta Group, a leading diversified recycling and construction industry service provider employing over 1,000 people Australia-wide. Raelene's advisory career has been with PwC and as a partner in a national accounting firm where she led financial and operational advisory. In that capacity, she was a lead partner on the Federal Government's strategic review of the nbn.

Raelene is a member of the Audit and Risk Committee and Remuneration and Nomination Committee.

Raelene is a Non-Executive Director of Bega Cheese Limited, Altium Limited, Integral Diagnostics Limited, Clean Seas Seafood Limited and Ross House Investments Pty Ltd (Stillwell Motor Group). During the last three years, Raelene held listed company directorships with EVZ Limited (resigned March 2016) and Tassal Group Limited (retired March 2018).

## Deborah Page AM

### Non-Executive Director

Term of Office: Non-Executive Director since September 2010.

Qualifications: B Ec (Syd), FCA, FAICD.

Deborah Page, a Chartered Accountant, has held senior executive positions with the Commonwealth Bank, Allen, Allen & Hemsley, IBM and the Lend Lease Group and is a former KPMG partner. She brings expertise developed from finance and operational executive roles and from her professional background in external audit and corporate advisory. Since 2001 she has worked exclusively as a Non-Executive Director across a range of industries, including energy, insurance, financial services and property.

Deborah is Chairman of the Audit and Risk Committee and is a member of the Remuneration and Nomination Committee. Deborah is currently a Non-Executive Director of Brickworks Limited, Pandal Group Limited and GBST Holdings Limited.

During the last three years, Deborah held listed company directorship with Australian Renewable Fuels Limited (retired October 2015) and Investa Listed Fund Management Limited, responsible entity of Investa Office Fund (resigned April 2016).

### Directors' shareholdings

The following table sets out each Director's relevant interest in shares and rights in shares of the Company or related body corporate as at the date of this report.

Directors	Service Stream Limited	
	Fully paid ordinary shares Number	Performance rights Number
B Gallagher	5,376,126	-
P Dempsey	1,441,775	-
G Adcock	50,000	-
R Murphy	20,000	-
D Page	409,268	-
L Mackender	1,450,000	1,000,000

### Remuneration of key management personnel

Information about the remuneration of key management personnel is set out in the remuneration report of this Directors' report, on pages 14 to 23. The term 'key management personnel' refers to those persons having authority and responsibility for planning, directing and controlling the activities of the consolidated entity, directly or indirectly, including any Director (whether executive or otherwise) of the consolidated entity.

### Performance rights granted to Directors and senior management

During and since the end of the financial year, the following performance rights were granted to Directors and to the five highest remunerated officers of the Group as part of their remuneration:

Director and senior executives	Service Stream Limited	
	Number of rights granted	Number of ordinary shares under rights
L Mackender	1,000,000	1,000,000
R Grant	700,000	700,000
J Ash	90,299	90,299
P McCann	650,000	650,000
K Smith	650,000	650,000
	<b>3,090,299</b>	<b>3,090,299</b>

## Company secretaries

### Vicki Letcher

Vicki Letcher joined Service Stream Limited in June 2010 and was appointed Company Secretary in August 2012. Vicki holds a Bachelor of Laws and a Bachelor of Commerce and is also a fellow of Chartered Accountants Australia and New Zealand and of the Governance Institute. Vicki is responsible for the corporate administration, governance and risk management of the Group, along with having the responsibility for the Internal Audit department of the Group.

Vicki has broad experience across a number of industries, including manufacturing, consumer goods and professional services having previously held a range of senior finance positions with Deloitte and Foster's Group Limited.

### Nicole Goding

Nicole Goding joined Service Stream in May 2010 and holds the role of Group General Manager Finance and Treasury. Nicole was appointed co-Company Secretary in December 2016, holds a Bachelor of Economics and is also a member of Chartered Accountants Australia and New Zealand.

## Principal activities

The Service Stream Group is a provider of essential network services, including access, design, build, installation and maintenance. These services are provided across copper, fibre, HFC and wireless telecommunications networks as well as to a range of private and public energy and water entities nationally.

## Review of operations and financial performance

### Financial overview

Service Stream has delivered another year of growth with significant improvements recorded for the financial year ended 30 June 2018 (FY18) across all key profitability measures. In addition, the Group further improved its Net Cash position during the year notwithstanding further increases in dividends and the operation of an on-market share buy-back scheme.

Key financial measures				
\$ million	FY18	FY17	Change	
<b>Profitability:</b>				
Revenue	632.9	501.8	131.1	26% ▲
EBITDA	67.3	48.4	18.9	39% ▲
EBITDA %	10.6%	9.6%	1.0%	▲
EBIT	57.9	40.9	17.0	42% ▲
EBIT %	9.2%	8.1%	1.0%	▲
Net profit after tax	41.1	28.4	12.7	45% ▲
<b>Cashflow &amp; Capital Management:</b>				
Operating Cashflow	79.7	50.7	29.0	57% ▲
Net Cash	73.0	49.9	23.2	46% ▲
Earnings per share (cents)	11.29	7.78	3.51	45% ▲
Dividends declared per share (cents)	7.50	4.50	3.00	67% ▲
<b>Adjusted Profitability:</b>				
NPAT <sup>1</sup>	41.5	29.1	12.4	43% ▲
Adjusted EPS (cents)	11.39	7.97	3.42	43% ▲

<sup>1</sup>Adjusted for amortisation of TechSafe customer contracts and writeback of TechSafe contingent consideration (tax-effected).

All financial measures and period-on-period changes thereto, are rounded to the displayed number of decimal places.

## Group results

Group revenue improved to \$632.0 million from \$501.8 million with the 26% year-on-year increase attributable to growth in each of the three reporting segments of Fixed Communications (+40%), Network Construction (+19%) and Energy & Water (+11%).

Group earnings before interest, tax, depreciation and amortisation (EBITDA) improved to \$67.3 million from \$48.4 million with the 39% year-on-year increase following growth in the same metric in FY17 and FY16 of 35% and 41% respectively. As with revenue, EBITDA growth was achieved by each of Fixed Communications (+50%), Network Construction (+17%) and Energy & Water (+28%).

Group earnings before interest and tax (EBIT) improved to \$57.9 million from \$40.9 million with the 42% year-on-year increase attributable to the increase in EBITDA slightly offset by the impact of a full-year charge for the amortisation of TechSafe customer contracts (compared to two months in the prior year).

Group net profit after tax (NPAT) improved to \$41.1 million from \$28.4 million with the 45% increase attributable to the aforementioned improvement in EBIT combined with higher interest revenue earned on increased cash balances.

Basic earnings per share (EPS) improved to 11.29 cents from 7.78 cents with the increase primarily attributable to the significant increase in NPAT.

Group operating cashflow before interest and tax (OCFBIT) of \$100.0 million represents a 76% increase on FY17. The Group achieved an EBITDA to OCFBIT conversion of 149% for the period due to the impact of non-cash items in the P&L and further reductions in net working capital.

Operating cashflow of \$79.7 million was similarly strong after factoring in tax payments of \$20.6 million (FY17: \$6.1 million).

A final dividend of 4.5 cents (fully-franked) has been declared in respect of FY18, taking total dividends in respect of the year to 7.5 cents (fully-franked) compared to 4.5 cents (fully-franked) in respect of FY17.

Other cash outflows for the year included \$8.0 million in respect of shares purchased under the on-market share buy-back which operated in the latter part of the financial year, \$7.5 million associated with capital expenditure net of proceeds from the sale of assets, \$0.7 million associated with the post-completion Purchase Price Adjustment for the TechSafe acquisition and \$18.6 million associated with the purchase of shares in relation to share-based incentive scheme obligations.

The Group concluded the year with Net Cash of \$73.0 million. This is an increase of \$23.2 million over the previous year-end Net Cash of \$49.9 million notwithstanding distributions paid to shareholders during the year in the form of dividends totalling \$21.7 million and the impact of the on-market share buy-back.

<b>Segment results</b>							
\$ million							
	FY18		FY17		Change		
Fixed Communications	301.3		215.6		85.7		
Network Construction	234.9		196.8		38.0		
Energy & Water	104.7		94.6		10.1		
Eliminations, interest & other revenue	(7.9)		(5.2)		(2.7)		
<b>Total Revenue</b>	<b>632.9</b>		<b>501.8</b>		<b>131.1</b>		
Fixed Communications	38.7	12.8%	25.8	11.9%	12.9	0.9%	
Network Construction	24.4	10.4%	20.9	10.6%	3.5	(0.2%)	
Energy & Water	9.8	9.3%	7.6	8.0%	2.2	1.3%	
Unallocated corporate costs	(5.5)	(0.9%)	(5.9)	(1.2%)	0.4	0.3%	
<b>Total EBITDA</b>	<b>67.3</b>	<b>10.6%</b>	<b>48.4</b>	<b>9.6%</b>	<b>18.9</b>	<b>1.0%</b>	
Fixed Communications	34.7	11.5%	22.1	10.3%	12.6	1.2%	
Network Construction	22.4	9.5%	19.1	9.7%	3.3	(0.2%)	
Energy & Water	6.3	6.0%	5.6	5.9%	0.7	0.1%	
Unallocated corporate costs	(5.5)	(0.9%)	(5.9)	(1.2%)	0.4	0.3%	
<b>EBIT</b>	<b>57.9</b>	<b>9.2%</b>	<b>40.9</b>	<b>8.1%</b>	<b>17.0</b>	<b>1.0%</b>	
Net financing costs	0.4		(0.2)		0.6		
Income tax expense	(17.2)		(12.3)		(4.9)		
<b>Net profit after tax</b>	<b>41.1</b>	<b>6.5%</b>	<b>28.4</b>	<b>5.7%</b>	<b>12.7</b>	<b>0.9%</b>	

*All financial measures and period-on-period changes thereto, are rounded to the displayed number of decimal places.*

## Revenue

Revenue increased by \$130.2 million compared to the prior corresponding period driven primarily by:

- Fixed Communications revenue was up (+\$85.7 million) with a breakdown of revenue from the key business activities detailed in the table below. The increase in revenue was primarily due to a significantly higher number of customer connections and related services being performed for nbn co under the Operations & Maintenance Master Agreement (OMMA) ticket-of-work contract. Other customers include Telstra and PIPE Networks (part of the TPG group).

\$ million			
	FY18	FY17	Change
nbn Activations & Assurance	218.1	146.3	71.8
nbn Minor Projects	34.9	13.3	21.6
Other customers	48.3	55.9	(7.6)
<b>Total Revenue: Fixed Communications</b>	<b>301.3</b>	<b>215.6</b>	<b>85.7</b>

- Network Construction revenue was up (+\$38.0 million) with a breakdown of revenue from the key business activities detailed in the table below. The increase in revenue was primarily due to a significant increase in predominantly fibre-to-the-curb (FTTC) construction activity for nbn co under the Design and Construction Master Agreement (DMCA). Elsewhere, works undertaken for wireless carriers increased while work completed under the nbn Multi-Technology Integrated Master Agreement remained in line with the previous year. Due to expiry of the nbn New Developments contract in the prior financial year, revenue contribution from this activity ceased.

\$ million	FY18	FY17	Change
nbn MIMA	39.8	39.5	0.3
nbn DCMA	65.9	1.6	64.3
nbn New Developments	0.6	34.1	(33.5)
Wireless	127.6	120.5	7.1
Other & Eliminations	1.0	1.1	(0.1)
Total Revenue: Network Construction	234.9	196.8	38.1

- Energy and Water revenue was up (+\$10.1 million) with a breakdown of revenue from the key business activities detailed in the table below. The increase in revenue was primarily due to the inclusion of a full-year of TechSafe revenue following its acquisition in April 2017. Metering services revenue reduced primarily due to a decrease in the number of smart meter installations undertaken for Active Stream while an increase in commercial solar installations resulted in improved revenue for New Energy.

\$ million	FY18	FY17	Change
Metering services	65.3	72.5	(7.2)
New energy	13.8	9.9	3.9
TechSafe	14.9	2.8	12.1
Other & Eliminations	10.7	9.4	1.3
Total Revenue: Energy & Water	104.7	94.6	10.1

### Earnings before interest, tax, depreciation and amortisation

The Group's EBITDA of \$67.3 million for the year was an increase over the prior year by \$18.9 million.

- Fixed Communications achieved an EBITDA of \$38.7 million for FY18 which represents an improvement of \$12.9 million over the prior year. The higher EBITDA resulted from the increase in revenue detailed above coupled with a 0.9 percentage point increase in margin on the back of scale efficiencies and improved productivity.
- Network Construction recorded EBITDA of \$24.4 million for FY18. This represents an improvement of \$3.5 million over the prior year. The higher EBITDA resulted from the increase in revenue detailed above whilst margin remained broadly in line with the previous year.
- Energy & Water reported an EBITDA of \$9.8 million for FY18, an increase of \$2.2 million over the prior year. The higher EBITDA resulted from the increase in revenue detailed above coupled with a 1.3 percentage point increase in margin on the back of scale efficiencies and improved productivity in metering services and a more favourable mix of work arising from the inclusion of higher margin revenue from TechSafe.
- Unallocated Corporate Costs were \$5.5 million for FY18, a decrease of \$0.4 million over the prior year due in part to the write-back to profit of the \$1.0 million allowance for contingent consideration that was booked in the prior year in relation to the TechSafe acquisition.

### Depreciation and amortisation

- A depreciation charge of \$3.4 million was recorded for the period in relation to the Group's plant and equipment. This was \$0.4 million lower than the charge in the prior year.
- An amortisation charge of \$4.1 million was recorded for the period in relation to the Group's acquired and internally-developed IT systems. This was in line with the prior year.
- A charge of \$1.9 million was recorded for the period in relation to the amortisation of customer contracts acquired as part of the TechSafe acquisition. This was \$0.5 million in the prior year, being the charge for the two months post acquisition.

## Net financing costs

- The Group earned interest income of \$0.9 million for the year, which was offset by line fees of \$0.5 million associated with the Group's banking facilities for a net financing benefit of \$0.4 million. This compared to a \$0.2 million net financing benefit in the previous year.

## Tax

- An income tax expense of \$17.2 million was recorded for the period, representing an effective tax rate for the year of 29.5% which was in line with expectations.

## Cashflow

Key movements in cashflow compared to the prior period are as follows:

- Net cashflow from operations was \$79.7 million compared to \$50.7 million in the prior period. The \$29.0 million increase can be attributed to:
  - Service Stream operations generated \$100.0 million in operating cashflow before interest and tax (OCFBIT) for the year compared to \$56.9 million in the prior period. Both periods produced greater OCFBIT than EBITDA due to the favourable impact of non-cash items in the P&L and year-on-year reductions in net working capital;
  - Cash flows associated with financing for the year were a net cash inflow of \$0.3 million compared to the previous year which saw this measure net to nil; and
  - Tax payments totalling \$20.6 million were made during the year, compared to only \$6.1 million due to the Group's tax instalment rate being adjusted in the current financial year in line with increased prior year profit.
- Net investing cash outflows for the year decreased to \$8.2 million compared to \$25.9 million in the previous year and comprised:
  - \$0.7 million associated with the post-completion Purchase Price Adjustment for the TechSafe acquisition compared to \$17.1 million of initial consideration paid in the prior year;
  - \$7.7 million of capital expenditure investment in technology and plant & equipment compared to \$8.8 million in the previous year; net of
  - \$0.2 million of proceeds from the sale of assets compared to \$0.1 million in the previous year.
- Net financing outflows for the year included:
  - \$21.7 million paid in dividends, an increase of \$10.7 million over the previous year;
  - \$18.6 million expended to acquire shares in Service Stream Limited to satisfy the Group's obligations under certain share-based incentive arrangements; and
  - \$8.0 million expended to acquire shares as part of the on-market share buy-back that operated during the latter part of the year.

## Financial position

The financial position of the Group remained in line with the previous year, with Net Assets of \$206.9 million. At 30 June 2018 Current Assets exceeded Current Liabilities by \$71.2 million (30 June 2017: \$68.1 million).

### Net cash and financing facilities

- The Group ended the year with Net Cash of \$73.0 million, an increase of \$23.1 million over the \$49.9 million balance at the prior period end. Net Cash at 30 June 2018 comprised cash of \$73.7 million less the outstanding balance under the IT Infrastructure finance lease of \$0.7 million.
- Bank guarantee utilisation at year-end of \$19.3 million was significantly lower than the prior year-end's \$25.0 million due primarily to the expiry of bank guarantees relating to ceased contracts.
- The Group's finance facilities at 30 June 2018 comprised cash advance lines totalling \$25.0 million (drawn: Nil), bank guarantee facilities totalling \$30.0 million (drawn: \$19.3 million) and overdraft facilities totalling \$5.0 million (drawn: Nil).
- The Group was in compliance with, and had substantial headroom on each of the financial covenants that applied during the year under the Syndicated Facilities Agreement with its bankers Australia & New Zealand Banking Group and HSBC Bank Australia Limited.

### Other Balance Sheet items / movements

Other key balance sheet movements during the year included:

- Working capital (comprising the net of trade & other receivables, inventories, accrued revenue, trade & other payables, income in advance, provisions and lease incentives) at 30 June 2018 was a net liability position of \$3.6 million reflecting strong conversion of accrued revenue and debtors to cash and an increase in both income received in advance and trade and other payables. The closing balance represents a decrease of \$25.3 million from the prior year's closing balance of \$21.7 million.
- Plant and equipment at 30 June 2018 was \$3.9 million compared to \$5.8 million at 30 June 2017 and reflects the annual depreciation charge (-\$3.4 million) exceeding the net of additions (+\$1.5 million) and disposals (-\$0.3 million) for the year.
- Intangibles of \$148.8 million were in line with the prior period-end with software additions (+\$6.5 million) and disposals (-\$0.4 million) being offset by the aggregate amortisation charge for the year (-\$6.1 million).

### **Business activities**

#### Fixed Communications

Fixed Communications provides a wide range of operations and maintenance and minor works services to the owners of fixed-line telecommunications networks in Australia. Service capability includes customer connections, service and network assurance as well as minor projects for asset remediation, augmentation and relocation. Principal customers include nbn co and Telstra.

- Fixed Communications' financial performance in FY18 improved over the prior year, delivering an EBITDA of \$38.7 million and revenue of \$301.3 million (12.8% margin), compared with EBITDA of \$25.8 million and revenue of \$215.6 million (11.9% margin) in the prior year.
- During the year, Fixed Communications continued to deliver services to nbn co under the OMMA and Network MACs and Restoration Activities (NMRA) contracts, to Telstra under the Asset Relocation & Commercial Works (ARCW) contract, and to Telstra and PIPE Networks (part of the TPG Group) under various minor works contracts.
- Operation of the separate Field Service Delivery (FSD) contract with nbn co ceased in the prior year, with fibre-to-the-premise (FTTP) activations now being performed under the technology-agnostic OMMA contract.
- During the year, Fixed Communications completed the activation of 786,000 new customers for nbn co under the OMMA contract compared to 545,000 under the FSD and OMMA contracts in the previous year.

#### Network Construction

Network Construction provides turnkey services associated with the engineering, design and construction of infrastructure projects across Australia, principally in the telecommunications sector. Service capability includes program management, site acquisition, town planning, design, engineering and construction management for projects in wireless and fixed-line telecommunications, signalling and power. Principal customers include nbn co and wireless carriers.

- Network Construction's financial performance in FY18 also saw improvement with EBITDA of \$24.4 million and revenue of \$234.9 million (10.4% margin) compared with EBITDA of \$20.9 million and revenue of \$196.8 million (10.6% margin) in the prior year.
- During the year, Network Construction continued its delivery of predominantly fibre-to-the-node (FTTN) construction activity to nbn co under the MIMA contract, expanded delivery of predominantly fibre-to-the-curb (FTTC) design and construction activity to nbn co under the DCMA contract, and continued its delivery of site acquisition, engineering, design and construction services to wireless customers including Telstra, Vodafone Hutchison Australia (VHA), Nokia Solutions and Networks Australia Pty Ltd on the Optus wireless network and NSW Telco Authority.
- The nbn New Developments contract ceased during the prior year.

#### Energy & Water

Energy & Water provides a range of specialist metering, in-home and new energy services to electricity, gas, and water networks across Australia; through the TechSafe business, provides inspection, auditing and compliance services to electricity network owners and regulators, government entities and electrical contractors nationally; and through the Customer Care business, provides contact centre services and workforce management support for key contracts.

- Energy & Water's financial performance in FY18 also saw improvement with EBITDA of \$9.8 million and revenue of \$104.7 million (9.3% margin) compared with EBITDA of \$7.6 million and revenue of \$94.6 million (8.0% margin) in the prior year.

- TechSafe, the acquisition of which was completed on 28 April 2017, contributed a full 12 months revenue (\$14.9 million) to Energy & Water's financial performance for FY18 compared with only two months revenue (\$2.8 million) in the prior year.
- During the year, Energy and Water completed the installation of 50,000 new electricity smart meters for AGL and other electricity retailers under its contract with Active Stream Pty Ltd, compared to 106,000 in the previous year.
- During the year Energy & Water completed 135 (FY17: 222) commercial solar PV installations with an average size of 69.6kw (FY17: 27.3kw) representing total installed capacity of 9.4 megawatts (FY17: 6.1 megawatts) as well as 569 (FY17: 896) residential solar PV installations at an average size of 4.3kw (FY17: 4.0kw) representing total installed capacity of 2.4 megawatts (FY17: 3.6 megawatts).

### Overall Group strategy, prospects and risks

The financial performance of the Group further improved during the year, and the Group delivered on its strategic plan in line with the Board's expectation.

The Board is particularly pleased with the consistency of service delivery and growth in market share under Fixed Communications' various contracts with nbn co, the future prospects of the Wireless business within Network Construction in respect of 5G design and construction opportunities, and improvements that the Group continues to make in working capital management and cash generation.

The Board believes that the Group remains well placed to continue to take advantage of organic growth opportunities as they present, and that demand for essential network services is expected to remain strong in the medium term.

- The Australian government's investment in the National Broadband Network will continue to provide growth opportunities for Fixed Communications.
- Increasing demand for mobile data and advances in technology, including the potential roll-out of 5G technology, will continue to drive investment in the development and augmentation of wireless infrastructure and provide growth opportunities to Network Construction.
- Energy network owners, retailers and governments will continue to pursue better demand-side management, use of consumption data and distributed generation presenting significant opportunities in smart metering, in-home services such as solar PV and battery storage, and asset maintenance for Energy & Water.

Given the Group's strong financial position and in particular its Net Cash balance of \$73.0 million as at 30 June 2018, the Board continues to review the Group's capital management strategy to ensure it remains effective at maximising shareholder value. In this context, the Board:

- has declared an increased final dividend of 4.5 cents per share (fully-franked) taking total dividends in respect of FY18 to 7.5 cents per share (fully-franked) in line with the Group's progressive dividend policy approach;
- has authorised management to continue to work through a disciplined process of identifying and evaluating further business expansion opportunities including potential acquisitions; and
- has the intention of maintaining operation of the on market share buy-back that it approved and announced in February 2018, absent an emerging alternate use of the Group's surplus cash.

The achievement of the Group's business objectives in the near term may be impacted by the following risks:

Customer concentration	Management and the Board are conscious of the Group's exposure to a small number of key customers and infrastructure programs across the telecommunications and utility sectors as a source of revenue and profitability, but accepts that concentration to customers such as nbn co, Telstra and VHA is a natural consequence of operating across these markets in Australia.
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In that context, Management and the Board remain alert to factors that could disrupt or delay the flow of work from its major customers, and implement strategies to actively pursue the diversification of income streams both within and separate to those customers by developing and offering a broad range of services and geographic coverage.

In April 2017, the Group acquired TechSafe, the market leading independent electrical inspection and auditing business in Australia. Whilst relatively modest in size, the acquisition does support Management's objective of diversifying the Group's revenue stream.

The Energy & Water segment continues to win new (albeit relatively small) contracts in the "disruptive energy" sector, related to the installation of commercial solar, battery storage technology and electrical vehicle charging infrastructure.

Customer demand	<p>Many of the Group's customer contracts do not contain volume commitments and are therefore dependent on the customer's demand requirements which can change at any time. Whilst Management and the Board take a balanced view on the level of customer demand that is expected to arise under each of these contracts when forecasting financial performance, there is a risk that the level of customer demand may change over time.</p> <p>In addition, the potential variability in that customer demand presents operational challenges to the Group. In this regard, Management and the Board are conscious of the need to maximise the variability of the business' cost-base and structures through the use of subcontractors wherever possible. Processes are therefore established and maintained to attract, mobilise and retain key subcontractor resources to ensure that they are available at the right time and right place to match customer's forecasts of volume as they change over time.</p>
Contract management	<p>Given that Service Stream's operating model is premised on the provision of infrastructure-related services to customers under periodically renewed contracts, Management and the Board are conscious of the risks that can arise through the acceptance of sub-optimal conditions in customer contracts and through the ineffective commercial administration of these contracts over their term.</p> <p>In addition, it has become evident in recent times that large customers are attempting to impose higher liability regimes onto contractors such as Service Stream, and that emerging risks around data security and privacy are gaining greater contractual attention.</p> <p>Management and the Board therefore remain focused on ensuring that appropriate contract management disciplines are effectively embedded in the organisation to manage contract risks and to maximise contract entitlements.</p> <p>In that context, a now well-established Group Commercial function is in place, reporting directly to the Managing Director. Group Commercial is responsible for the development and maintenance of a Bid Management Framework in respect of winning new business and a Commercial Health-Check Program in respect of existing business, and generally for ensuring that sound contract management disciplines are embedded across the Group.</p>
Renewal of customer contracts	<p>Whilst the Group has been successful in renewing and extending the majority of all customer contracts that have recently expired, the renewal of contracts remains a risk that Management and the Board continues to actively monitor and manage.</p> <p>Service Stream operates in a limited number of market segments in which there are relatively few competitors. Management and the Board are therefore particularly conscious of the risks related to the loss of business to competitors either through their ability to potentially leverage more cost-effective business platforms or as a consequence of their potential adoption of loss-leading strategies to maintain or increase market share.</p> <p>During FY18, the Group did not lose any major contracts and was successful in securing an extension of its NMRA contract with nbn co and in winning a number of new meter reading and meter replacement contracts in Energy &amp; Water.</p>
Retention of key personnel and sourcing of subcontractors	<p>The talents of a growing, yet relatively small number of key personnel contribute significantly to the Group's operational effectiveness. Management and the Board have implemented strategies to retain those personnel, including participation in appropriate incentive arrangements and participation in the Group's employee development, talent identification and succession programs.</p> <p>The Board is alert to the fact that the share-based incentive scheme (ESBIP) that was established in 2014 to operate for a five-year period from FY15 to FY19 and that was offered to the Managing Director and a small number of other key executives, is scheduled to conclude at the end of the next financial year. The Board is also alert to the retention risks that may naturally arise in respect of these Executives from conclusion of that scheme, and is therefore in the process of working with external remuneration advisers to develop an appropriate remuneration structure to take effect from FY20.</p> <p>Access to an appropriately skilled and resourced pool of subcontractors across Australia is also critical to Service Stream's ability to successfully secure and complete field-based work for its customers. Throughout FY18, Management continued to focus on mobilising large numbers of subcontractors to undertake an increased volume of work for clients such as nbn co. The business continues to make appropriate capital investments in IT-related platforms which assist with the engagement, deployment, daily management and retention of the business' growing subcontractor base.</p>
Working with potential safety hazards	<p>In undertaking work and delivering programs for its customers, Service Stream's employees and subcontractors can operate in potentially hazardous environments and perform potentially hazardous tasks.</p>

Management and the Board remain alert to the safety risks posed to employees and subcontractors, devote significant time to monitoring the effectiveness of the Group's safety framework, and have implemented a wide range of controls and proactive programs to increase awareness of significant hazards and prevent injuries to employees and subcontractors.

During FY18, safety performance continued to improve with the Group's Lost Time Injury Frequency Rate (LTIFR) and Total Reportable Incident Frequency Rate (TRIFR) at 30 June 2018 both being lower than at the end of the previous year.

**Digital disruption** As technology continues to change and evolve at a rapid pace, it is possible that such advances may cause disruptions to certain elements of the markets in which Service Stream operates, or to services that Service Stream provides.

Management and the Board spend time each year during a planning cycle to update the Group Strategic Plan which extends across a four-year horizon. This planning process includes a detailed assessment of relevant external factors, including digital disruption or technological changes, which may have a bearing on the Group's current markets and service offerings.

**Information technology systems and cyber security**

Service Stream's operational agility, overall cost effectiveness and ability to convert works to cash in a timely manner are becoming increasingly reliant on a number of business-critical systems and in turn, the appropriate management of data and information and risks associated with cyber security and malicious emails.

Management and the Board remain alert to ensuring that sufficient funds are made available to maintain fit-for-purpose system applications and infrastructure, and that IT investments are appropriately prioritised as part of the Group's annual strategic planning process and are undertaken effectively.

During FY18, the Group has further expanded the scope of its core ERP application, enhanced its IT infrastructure redundancy, implemented and tested disaster recovery capability, and invested in improved email scanning and firewall protections.

## Dividends

Dividends paid or declared by the Company during and since the end of the year are set out in note 17 to the financial statements and further set out below:

	Final 2018	Interim 2018	Final 2017
Per share (cents)	4.50	3.00	3.00
Total amount (\$'000)	16,209	10,820	10,904
Franked	100%	100%	100%
Payment date	27 September 2018	29 March 2018	27 September 2017

## Significant changes in the state of affairs

Except for as stated in the review of operations and financial performance, there was no significant change in the state of affairs of the Group during the financial year.

## Matters subsequent to the end of financial year

Other than elsewhere disclosed in the financial statements, there has not been any matter or circumstance occurring subsequent to the end of the financial year that has significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

## Environmental regulation

Other than compliance with general obligations under Federal and State environmental laws and regulations, the Group's operations are not subject to any particular or significant environmental regulation under a Commonwealth, State or Territory law.

## Shares under performance rights

Details of unissued shares under performance rights at the date of this report are:

Series	Class of shares	Exercise price of right	Vesting date	Number of shares under rights
FY16 LTIP Tranche	Ordinary	\$0.00	September 2018	1,548,419
FY17 LTIP Tranche	Ordinary	\$0.00	September 2019	890,322
FY18 LTIP Tranche	Ordinary	\$0.00	September 2020	691,756
FY18 ESBIP Tranche	Ordinary	\$0.00	August 2018	4,500,000
				<b>7,630,497</b>

The holders of these rights do not have the right, by virtue of the performance right, to participate in any share issue or interest issue of the Company or of any other body corporate or registered scheme. No further performance rights have been issued since the end of the financial year.

In accordance with the Employee Share Ownership Plan the shares relating to the Long Term Incentive Plan (LTIP) and Executive Share-based Incentive Plan (ESBIP) tranches will be issued to participants after release of the financial statements in the relevant financial year, to the extent that the vesting criteria has been satisfied.

## Directors' meetings

The following table sets out the number of Directors' meetings (including meetings of Committees of Directors) held during the financial year and the number of meetings attended by each Director (while they were a Director or Committee member).

	Meetings of Committees				
	Board meetings	Audit and Risk	Remuneration and Nomination	Sustainability, Safety, Health & Environment	Term of Directorship
<b>NO OF MEETINGS HELD</b>	13	4	4	4	
No of meetings attended by					
B Gallagher	13	4*	4*	4	8 years
P Dempsey	12	4	4	4	8 years
D Page	13	4	4	4*	8 years
R Murphy	12	4	4	4*	3 years
G Adcock	13	4*	4	4	2 years
L Mackender	10**	4*	4*	4	4 years

\* Attended as Standing invitee.

\*\* Was not invited to 3 meetings due to a perceived conflict of interest

## Indemnification of officers and auditors

During the financial year, the Group paid a premium in respect of a contract insuring the Directors of the Company (as named above), the Company Secretaries, and all officers of the Group and any related body corporate against a liability necessarily incurred as such a Director, Secretary or officer to the extent permitted under the *Corporations Act 2001*.

The contract of insurance prohibits the general disclosure of the terms and conditions, nature of the liability insured or the amount of the deductible or premium paid for the contract.

The Group has not otherwise, during or since the end of the financial year, except to the extent permitted by law, indemnified or agreed to indemnify an officer or auditor of the Company or of any related body corporate against a liability necessarily incurred as such an officer or auditor.

## Proceedings on behalf of the company

No person has applied to the Court under section 237 of the *Corporations Act 2001* for leave to bring proceedings on behalf of the Company, or to intervene in any proceedings to which the Company is a party, for the purpose of taking responsibility on behalf of the Company for all or part of those proceedings.

No proceedings have been brought or intervened in on behalf of the Company with leave of the Court under section 237 of the *Corporations Act 2001*.

## Non-audit services

Details of any amounts paid or payable to the auditor for non-audit services provided during the year by the auditor are outlined in note 29 to the financial statements.

The Directors are satisfied that the provision of non-audit services during the year by the auditor (or by another person or firm on the auditor's behalf) are compatible with the general standard of independence of auditors imposed by the *Corporations Act 2001*.

The Directors are of the opinion that the services disclosed in note 29 to the financial statements do not compromise the external auditor's independence, based on advice received from the Audit and Risk Committee, for the following reasons:

- all non-audit services have been reviewed and approved to ensure that they do not impact the integrity and objectivity of the auditor; and
- none of the services undermine the general principles relating to auditor independence as set out in the *Code of Conduct APES 110 Code of Ethics for Professional Accountants* issued by the Accounting Professional & Ethical Standards Board, including reviewing or auditing the auditor's own work, acting in a management or decision-making capacity for the Company, acting as advocate for the Company or jointly sharing economic risks and rewards.

## Auditor's independence declaration

The auditor's independence declaration is included on page 25 of the annual financial report.

## Rounding of amounts

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to the rounding-off of amounts in the Directors' report and the financial report. Amounts in the Directors' report and the financial report have been rounded-off to the nearest thousand dollars, in accordance with that Instrument.

## Corporate governance statement

Service Stream Limited and the Board are committed to achieving and demonstrating the highest standards of corporate governance. Service Stream Limited has reviewed its corporate governance practices against the 3rd edition ASX Corporate Governance Principles and Recommendations. Service Stream is compliant with all ASX Corporate Governance Principles and Recommendations.

A description of the Group's current corporate governance practices is set out in the Group's corporate governance statement which can be viewed at <http://www.servicestream.com.au/investors/corporate-governance>. The corporate governance statement is accurate and up to date as at 15 August 2018 and has been approved by the Board.

## Remuneration report

### 1 Introduction and scope

The Service Stream Limited remuneration report sets out information about the remuneration of Service Stream Limited's key management personnel (KMP) for the year ended 30 June 2018 (FY18). The term KMP refers to those persons having authority and responsibility for planning, directing and controlling the activities of the consolidated entity, directly or indirectly, including any Director (whether executive or otherwise) of the consolidated entity.

The following table depicts the Directors and Senior Executives of the Group who were classified as KMP for the entire financial year unless otherwise indicated.

Non-Executive Directors	
Brett Gallagher	Chairman
Peter Dempsey	Non-Executive Director
Greg Adcock	Non-Executive Director
Raelene Murphy	Non-Executive Director
Deborah Page	Non-Executive Director
Executive Director	
Leigh Mackender	Managing Director
Senior Executives	
Robert Grant	Chief Financial Officer
John Ash	Executive General Manager, Network Construction
Paul McCann	Executive General Manager, Energy & Water
Kevin Smith	Executive General Manager, Fixed Communications

## 2 Role of the Remuneration and Nomination Committee

The Board's Remuneration and Nomination Committee (RNC) is responsible for reviewing and making recommendations to the Board on the remuneration arrangements for the Non-Executive Directors, the Managing Director and the executive management team including the Senior Executives. Information on the RNC's role and responsibilities is contained in its charter, which is available on the Group's website at [www.servicestream.com.au](http://www.servicestream.com.au).

Whilst the RNC periodically seeks independent advice from external consultants on various remuneration-related matters, no external consultants were engaged by the Group during the financial year.

## 3 Executive remuneration policy and framework

### Remuneration policy and principles

The Board, through the RNC, reviews the remuneration packages of all KMP on an annual basis. Remuneration packages are set and reviewed with due regard to current market rates and are benchmarked, where relevant, against comparable industry salaries.

The objectives of the Group's remuneration policy are to ensure that the Group:

- Attracts, retains and motivates talented employees;
- Aligns employee activities to the achievement of business objectives;
- Creates a high performance culture that delivers shareholder value;
- Maintains fair, equitable and affordable rates of pay for all employees, based on their performance and the markets in which the Group operates;
- Encourages, recognises and rewards individual, team and group performance on the basis of ability-to-pay and alignment with shareholder returns; and
- Operates a remuneration system that is transparent, accountable, scalable, flexible and consistent, enabling comparison with the external market.

To retain and attract executives of sufficient calibre to facilitate the efficient and effective management of the Group's operations, the Board may seek the advice of external advisers in connection with the structure of remuneration packages as the Board considers necessary.

### Overview of remuneration components

The table below depicts the components of the executive remuneration framework that apply to the Managing Director and Senior Executives. Further details on each of the components are set out in section 5 of this remuneration report.

Fixed remuneration	Incentive remuneration
FY18: Average 34% of total remuneration	FY18: Average 66% of total remuneration <sup>1</sup>
<ul style="list-style-type: none"> <li>&gt; Fixed salary set by reference to appropriate benchmark information and individual performance</li> <li>&gt; Includes superannuation and salary-sacrificed non-monetary benefits</li> </ul>	<ul style="list-style-type: none"> <li>&gt; Fixed number of performance rights issued under an Executive Share-based Incentive Plan (ESBIP)</li> <li>&gt; Performance hurdle linked to annual EPS growth</li> <li>&gt; No cash bonuses</li> </ul> <p>Or <sup>2</sup></p> <ul style="list-style-type: none"> <li>&gt; Variable number of performance rights issued under a Long Term Incentive Plan (LTIP)</li> <li>&gt; Performance hurdle linked to annual EPS growth and Relative Total Shareholder Return</li> <li>&gt; Cash bonus paid under the Short Term Incentive Plan (STIP)</li> </ul>

<sup>1</sup> The percentage allocation of remuneration between Fixed and Incentive is based on a fair value for each performance right issued under the FY18 ESBIP and the FY16, FY17 and FY18 LTIPs.

<sup>2</sup> Executives not eligible to participate in the ESBIP as detailed on page 16 may be eligible to participate in the LTIP and the STIP.

#### 4 Linking performance to executive remuneration

The above elements of the executive remuneration framework are linked to the Group's financial performance. Changes to fixed remuneration are determined by an individual's performance and by the Group's capacity to fund any changes. Vesting of performance rights issued under the ESBIP and LTIP is directly linked to the satisfaction of relevant Group financial measures and cash paid under the STIP is linked to the satisfaction of relevant Group financial measures as well as relevant individual measures.

The RNC reviews the remuneration packages of all Directors and Senior Executives on an annual basis and makes recommendations to the Board in respect to any changes thereto. Remuneration packages are reviewed with due regard to performance, the relativity of remuneration to comparable companies and the level of remuneration required to attract and compensate Directors and Senior Executives, given the nature of their work and responsibilities.

In considering the Group's financial performance, the RNC has regard to a number of measures including the following:

Key Indicators	2014	2015	2016	2017	2018
Revenue (\$'000)	389,574	411,270	438,940	501,810	632,946
EBITDA <sup>1</sup> (\$'000)	16,560	25,389	35,818	48,352	67,296
Net profit after tax (\$'000)	2,309	11,720	19,983	28,370	41,107
Earnings per share (cents)	0.76	3.03	5.20	7.78	11.29
Dividends per share <sup>2</sup> (cents)	n/a	1.50	2.50	4.50	7.50
Share price 30 June (cents)	18.6	29.7	78.5	132.0	151.0

<sup>1</sup> Earnings before interest, tax, depreciation and amortisation.

<sup>2</sup> Franked to 100% at 30% corporate income tax rate.

The overall level of key management personnel compensation takes into account the size, complexity, financial performance and growth prospects of the Group.

#### 5 Managing Director and Senior Executive remuneration

##### Fixed remuneration

Fixed remuneration consists of base compensation and statutory superannuation contributions. Executives may also elect to have other benefits provided out of their fixed remuneration, including additional superannuation and the provision of a motor vehicle.

##### Incentive remuneration

Incentive remuneration consists of participation in either the Group's Executive Share-Based Incentive Plan (ESBIP), or the Long-Term Incentive Plan (LTIP), and Short-Term Incentive Plan (STIP).

## ESBIP

### *What is the ESBIP and who participates?*

The ESBIP is a share-based incentive plan that was established by the Board in 2014 to operate for a five-year period from FY15 to FY19 and offered to the Managing Director and to a small number of other key executives of the time. In establishing the ESBIP, the Board's aims were to recognise the efforts and loyalty of those individuals during the immediately preceding period of operating challenges and financial instability, provide a retention incentive for those executives identified as being key to leading the Group's return to sustainable profitability, and link their reward with the creation of shareholder value. Participation in ESBIP was conditional on each invited executive agreeing to forego participation in the Short-Term Incentive Plan (STIP) and the Long-Term Incentive Plan (LTIP) applicable to that five-year period.

The Managing Director and several of the Senior Executives listed in section 1 of this remuneration report are participants in the ESBIP. The Board does not propose to offer ESBIP participation to any additional employees, including those Senior Executives appointed on or after FY15.

### *How does the ESBIP operate?*

The ESBIP operates via the allocation of performance rights that are subject to satisfaction of EPS performance conditions. Upon admission to the ESBIP, each participating executive is provided with an ESBIP invitation that sets out the rules and mechanics of the plan, and provides details regarding the number of rights that will be offered to that executive on an annual basis (by way of an annual offer letter) over the plan's term. Each performance right converts into one ordinary share of Service Stream Limited upon vesting. No amounts are paid or payable by the participant on receipt of the performance rights, and the performance rights carry neither rights to dividends nor voting rights.

The number of performance rights offered to the Managing Director and relevant Senior Executives under the ESBIP have been endorsed by the RNC and approved by the Board and by shareholders in the case of the Managing Director.

### *What is the performance period?*

ESBIP performance rights are issued in respect of a particular financial year and are subject to the satisfaction of performance hurdles over an initial one-year performance period. Any performance rights which do not vest at the end of the initial performance period will be tested again at the end of year two, and if necessary the end of year three (Aggregate Period). Any rights which have not vested at the end of the Aggregate Period will lapse.

### *What are the performance hurdles?*

The performance hurdles for each ESBIP grant are based on the following:

- The participant must be an employee at the latter of the date on which the Group releases its results for the financial year to which the ESBIP grant applies or otherwise determines that the vesting conditions have been satisfied during the Aggregate Period; and
- at least 10% growth in earnings per share (EPS) for the initial performance period is achieved; or
- an average of at least 10% compound growth in EPS per annum for the Aggregate Period is achieved.

### *Why was this performance condition chosen?*

The Board considers the EPS hurdle to be an appropriate measure on the basis that it is a relevant measure of increase in shareholder value, it is a financial outcome that is highly correlated with the effectiveness of ESBIP participants, and it is a financial metric the calculation of which is independently verified by virtue of the audit of the financial statements.

### *How has the ESBIP performed since it was established?*

As depicted in the following table, performance rights issued in respect each of the FY15, FY16, FY17 and FY18 tranches of ESBIP have vested in full with annual EPS growth over that period ranging from 45% to 299% relative to the 10% per annum performance hurdle. Over this four-year period, the Group's share price has increased by 712% from a base of \$0.186 per share on 30 June 2014 to a closing price of \$1.510 on 30 June 2018. Over this same period, dividends per share have increased from Nil in respect of FY14 to 7.5 cents in respect of FY18, with an average dividend yield based on year-end share prices averaging 4.2% (full-franked).

ESBIP Vesting & Shareholder Returns	FY14	FY15	FY16	FY17	FY18
Reported earnings per share (EPS) (cents)	0.76	3.03	5.20	7.78	11.29
Growth in Reported EPS		299%	72%	50%	45%
Adjusted <sup>1</sup> earnings per share (EPS) (cents)	0.76	3.03	5.20	7.97	11.39
Growth in Adjusted EPS		299%	72%	53%	43%
Growth in EPS - ESBIP hurdle		10%	10%	10%	10%
ESBIP vesting		Yes	Yes	Yes	Yes
<b>Shareholder Returns</b>					
Share price as at 30 June (cents)	18.6	29.7	78.5	132.0	151.0
Growth in share price		60%	164%	68%	14%
Dividends per share (cents)		1.5	2.5	4.5	7.5
Dividend yield based on share price as at 30 June		5.1%	3.2%	3.4%	5.0%

<sup>1</sup> Adjusted for the tax-effected impact of amortisation of TechSafe customer contracts, TechSafe transaction costs, and write-back of TechSafe contingent consideration.

## LTIP

### *What is the LTIP and who participates?*

From time to time employees in senior management roles may be invited, with approval from the Board, to participate in the LTIP. The LTIP operates within the shareholder-approved Employee Share Ownership Plan (ESOP), under the administration of the Remuneration and Nomination Committee. The extent of individual participation and the associated number of performance rights offered is recommended by the Managing Director and reviewed by the Remuneration and Nomination Committee, which will then make recommendations to the Board for approval.

### *How does the LTIP operate?*

In accordance with the provisions of the ESOP, certain employees in senior management roles may be invited to participate in the LTIP which entitles them to receive a number of performance rights. Each performance right converts into one ordinary share of Service Stream Limited on vesting. No amounts are paid or payable by the participant on receipt of the performance rights, and the performance rights carry neither rights to dividends nor voting rights. The number of performance rights granted is based on the employee's long term incentive participation rate, which is expressed as a percentage of the participant's total fixed remuneration (TFR), and the volume-weighted average market price of the Group's shares over a prescribed period of time or other issue price as deemed appropriate by the Board.

### *What is the performance period?*

LTIP performance rights are subject to the satisfaction of performance hurdles over a three-year performance period. Any rights which have not vested at the end of the Performance Period will lapse.

### *What are the performance hurdles?*

Performance rights for each of the LTIP tranches are subject to service and performance criteria being:

- A The participant must be an employee at the conclusion of the performance period; and
- B 50% of the performance rights granted will each vest where:
  - (i) The Group's earnings per share (EPS) achieves annual growth of 10% or more over the performance period, commencing with growth from an agreed base EPS, subject to proportioned vesting which commences at annual growth of 7.5%.
  - (ii) The Group's total shareholder return (TSR) over the performance period is such that it would rank at or above the 75th percentile (full achievement) or the 50th percentile (pro-rata achievement) of a relevant peer group of companies being those comprising the ASX 200 Industrials index.

Performance rights will vest to the extent that the participant remains employed by the Group on the vesting date and to the extent that the Group's performance over the relevant period satisfies the vesting conditions.

*Why was this performance condition chosen?*

The Board considers the EPS and TSR hurdles to be appropriate measures on the basis that they are relevant measures of increase in shareholder value and they are both outcomes which are highly correlated with the effectiveness of LTIP participants. In addition, EPS is a financial metric the calculation of which is independently verified by virtue of the audit of the financial statements, whilst TSR performance is independently assessed by third-party experts.

**STIP**

*What is the STIP and who participates?*

Eligible employees invited to participate in the STIP have the opportunity to earn an annual lump sum cash-based incentive payment through the achievement of pre-determined goals established with both the Remuneration and Nomination Committee (RNC) and relevant line managers at the beginning of each financial year.

*How does the STIP operate?*

The employee's maximum STIP entitlement is based on the employees' short-term incentive participation rate, which is expressed as a percentage of the employee's total fixed remuneration (TFR).

*What are the performance period?*

STIP payments are subject to the satisfaction of group and individual goals in respect of a particular financial year.

*What is the performance hurdles?*

Payment of STIP-related bonuses are subject to the achievement of at least 90% of the Group's EBITDA target for the financial year for all participants, regardless of their personal performance. Once this criteria is satisfied, bonus payments are based equally on Group performance and achievement of individual goals as illustrated below.

50% Group Financial Performance <sup>1</sup>		50% Individual Performance	
Performance to Budget	Percentage paid out	KPI Quadrant-individual goals	Example percentage allocation
90 - 100%	Pro-rata between 50% and 100% and at RNC discretion	Financial	50%
100%	100%	Market & Customer	20%
		Safety & People	20%
		Risk & Governance	10%

<sup>1</sup>Additionally, the Managing Director has the discretion to withhold or pro-rate the Group Financial Performance component if individual financial KPIs are not met.

Individual goals are tied directly to the annual objectives of the Group, which are linked directly to the overall Group strategy categorised into the four quadrants of Financial, Market & Customer, Safety & People and Risk & Governance. The weighting applied to each of these quadrants varies depending on the role and responsibilities of each individual employee.

## Summary of grants under ESBIP and LTIP

	Balance as at 1 July 2017	Granted as compensation	Vested	Forfeited	Balance as at 30 June 2018	Fair value when granted <sup>2</sup>	Value of shares at vesting
	Number	Number	Number	Number	Number	\$	\$
<b>L Mackender</b>							
FY17 ESBIP	1,000,000	-	(1,000,000)	-	-	824,600	1,468,552
FY18 ESBIP <sup>1</sup>	-	1,000,000	-	-	1,000,000	1,326,200	n/a
<b>Total</b>	<b>1,000,000</b>	<b>1,000,000</b>	<b>(1,000,000)</b>		<b>1,000,000</b>		
<b>R Grant</b>							
FY17 ESBIP	700,000	-	(700,000)	-	-	577,220	1,027,986
FY18 ESBIP <sup>1</sup>	-	700,000	-	-	700,000	928,340	n/a
<b>Total</b>	<b>700,000</b>	<b>700,000</b>	<b>(700,000)</b>		<b>700,000</b>		
<b>J Ash</b>							
FY15 LTIP	292,986	-	(292,986)	-	-	47,317	426,676
FY16 LTIP <sup>1</sup>	296,989	-	-	-	296,989	72,020	n/a
FY17 LTIP	123,411	-	-	-	123,411	76,774	n/a
FY18 LTIP	-	90,299	-	-	90,299	98,530	n/a
<b>Total</b>	<b>713,386</b>	<b>90,299</b>	<b>(292,986)</b>		<b>510,699</b>		
<b>P McCann</b>							
FY17 ESBIP	650,000	-	(650,000)	-	-	535,990	954,559
FY18 ESBIP <sup>1</sup>	-	650,000	-	-	650,000	862,030	n/a
<b>Total</b>	<b>650,000</b>	<b>650,000</b>	<b>(650,000)</b>		<b>650,000</b>		
<b>K Smith</b>							
FY17 ESBIP	650,000	-	(650,000)	-	-	535,990	954,559
FY18 ESBIP <sup>1</sup>	-	650,000	-	-	650,000	862,030	n/a
<b>Total</b>	<b>650,000</b>	<b>650,000</b>	<b>(650,000)</b>		<b>650,000</b>		
<b>Plan</b>	<b>Grant dates</b>	<b>Vesting dates</b>					
FY15 LTIP	28 February 2015	22 September 2017					
FY16 LTIP	11 September 2015	September 2018					
FY17 LTIP	14 September 2016	September 2019					
FY18 LTIP	14 September 2017	September 2020					
FY17 ESBIP	17 August 2016	16 August 2017					
FY18 ESBIP	31 October 2017	15 August 2018					

<sup>1</sup> The relevant number of shares will be issued to the participants after the release of these FY18 financial statements, to the extent that the vesting criteria has been satisfied.

<sup>2</sup> The grant date fair value of all rights on issue to KMP has been expensed as at 30 June 2018 in line with each of the tranche's performance periods.

## Performance outcomes

The table below sets out the details of the percentage performance achieved against the applicable share plans, where the rights under the plan either vested or the assessment of the achievement of the relevant performance hurdles were assessed in the current financial year.

Plan	Grant date	Vesting date	Fair value of each performance right at grant date	% of performance hurdles achieved	% of rights vested
FY15 LTIP <sup>1</sup>	28 February 2015	22 September 2017	16.2 cents	100%	100%
FY16 LTIP <sup>2</sup>	11 September 2015	September 2018	24.3 cents	To be determined	To be determined
FY17 ESBIP <sup>1</sup>	17 August 2016	16 August 2017	82.5 cents	100%	100%
FY18 ESBIP <sup>3</sup>	31 October 2017	15 August 2018	132.6 cents	100%	100%

<sup>1</sup> Rights have vested and shares have been delivered to plan participants.

<sup>2</sup> Measurement of the Relative TSR for year three and the three-year period will not be completed until after the release of FY18 results.

<sup>3</sup> Both the service and performance criteria have been assessed as met. The relevant number of shares will be delivered to the participants after the release of the FY18 results.

## Service agreements

The table below sets out the main terms and conditions of the employment contracts of the Managing Director and Senior Executives.

Title	Notice periods and termination payments
Managing Director and Chief Financial Officer	<ul style="list-style-type: none"> <li>&gt; 6 months either party (or payment in lieu)</li> <li>&gt; Immediate for serious misconduct or breach of contract</li> <li>&gt; Statutory requirements only for termination with cause</li> </ul>
Other Senior Executives	<ul style="list-style-type: none"> <li>&gt; 3 months either party (or payment in lieu)</li> <li>&gt; Immediate for serious misconduct or breach of contract</li> <li>&gt; Statutory requirements only for termination with cause</li> </ul>

## Executive remuneration table

	Year	Short-term employee benefits			Post-employment benefits	Long-term employee benefits	Share-based payments	Total	Fixed	At Risk
		Salary and fees	Short-term incentive <sup>1</sup>	Non-monetary	Super	LSL	Performance rights			
L Mackender	2018	509,959	-	-	20,049	12,679	1,326,200	1,868,887	29%	71%
	2017	500,000	-	-	19,616	14,160	824,600	1,358,376	39%	61%
R Grant	2018	455,276	-	-	20,049	9,852	928,340	1,413,517	34%	66%
	2017	446,389	-	-	19,616	7,009	577,220	1,050,234	45%	55%
P McCann	2018	275,672	-	27,001	20,049	5,821	862,030	1,190,573	28%	72%
	2017	270,306	-	27,864	19,616	8,610	535,990	862,386	38%	62%
K Smith	2018	358,122	-	-	20,049	12,873	862,030	1,253,074	31%	69%
	2017	340,547	-	-	19,616	13,282	535,990	909,435	41%	59%
J Ash <sup>2</sup>	2018	358,020	81,380	-	20,049	6,659	82,441	548,549	70%	30%
M Saloyedoff <sup>2</sup>	2017	345,604	-	-	19,616	7,129	535,990	908,339	41%	59%
<b>Total</b>	<b>2018</b>	<b>1,957,049</b>	<b>81,380</b>	<b>27,001</b>	<b>100,245</b>	<b>47,884</b>	<b>4,061,041</b>	<b>6,274,600</b>	<b>34%</b>	<b>66%</b>
	2017	1,902,846	-	27,864	98,080	50,190	3,009,790	5,088,770	41%	59%

<sup>1</sup> This amount represents cash short-term incentives payable for the year ended 30 June 2018, which are scheduled to be paid in September 2018.

<sup>2</sup> Due to the change in the reportable segments during the year (refer to note 2), John Ash was appointed as Executive General Manager, Network Construction with effect from 1 July 2017. At this date, Max Saloyedoff stepped down from his role.

## 6 Non-Executive remuneration

### Overview

#### *Aggregate fees approved by shareholders*

The current maximum aggregate fee pool for the Non-Executive Directors is \$750,000 as approved by shareholders. Board and committee fees (inclusive of superannuation where applicable) are included in the aggregate pool.

#### *Promote independence and objectivity*

Non-Executive Directors are remunerated only by way of fixed fees (inclusive of superannuation where applicable). To preserve independence and impartiality, Non-Executive Directors do not receive any performance related compensation.

#### *Regular reviews of remuneration*

Fees are reviewed annually taking into account comparable roles and market data provided by the Board's independent remuneration advisor.

### Non-Executive Directors' remuneration

	Year	Board and Committee fees	Super	Total
B Gallagher	2018	141,552	13,447	154,999
	2017	123,288	11,712	135,000
P Dempsey	2018	105,023	9,977	115,000
	2017	95,890	9,110	105,000
G Adcock	2018	105,023	9,977	115,000
	2017	95,890	9,110	105,000
R Murphy <sup>1</sup>	2018	115,000	-	115,000
	2017	105,000	-	105,000
D Page	2018	109,589	10,411	120,000
	2017	100,457	9,543	110,000
<b>Total</b>	<b>2018</b>	<b>576,187</b>	<b>43,812</b>	<b>619,999</b>
	2017	520,525	39,475	560,000

<sup>1</sup> R Murphy's remuneration is paid to Wealth For Toil Pty Ltd, a company in which Mrs Murphy has a beneficial interest.

## 7 Shareholdings of key management personnel

	Balance as at 1 July	Received on vesting of performance rights	(Disposed)/ acquired during the year	Balance as at date of appointment	Balance as at date of resignation	Impact of share consolidation	Balance as at 30 June
	No.	No.	No.	No.	No.	No.	No.
<b>2018</b>							
<b>Non-Executives</b>							
B Gallagher	5,376,126	-	-	-	-	-	5,376,126
P Dempsey	1,441,775	-	-	-	-	-	1,441,775
G Adcock	50,000	-	-	-	-	-	50,000
R Murphy	-	-	20,000	-	-	-	20,000
D Page	409,268	-	-	-	-	-	409,268
<b>Executives</b>							
L Mackender	1,749,499	1,000,000	(1,299,499)	-	-	-	1,450,000
R Grant	2,124,719	700,000	(1,215,960)	-	-	-	1,608,759
J Ash <sup>1</sup>	-	292,986	(189,730)	-	-	-	103,256
P McCann	838,522	650,000	(500,000)	-	-	-	988,522
K Smith	1,500,752	650,000	(349,314)	-	-	-	1,801,438
<b>2017</b>							
<b>Non-Executives</b>							
B Gallagher	9,682,035	-	(4,305,909)	-	-	-	5,376,126
P Dempsey	1,186,775	-	255,000	-	-	-	1,441,775
G Adcock	-	-	50,000	-	-	-	50,000
R Murphy	-	-	-	-	-	-	-
D Page	364,268	-	45,000	-	-	-	409,268
<b>Executives</b>							
L Mackender	1,136,221	1,413,278	(800,000)	-	-	-	1,749,499
R Grant	1,533,146	1,891,573	(1,300,000)	-	-	-	2,124,719
P McCann	608,522	650,000	(420,000)	-	-	-	838,522
M Saloyedoff	5,913	1,043,280	(1,045,349)	-	-	-	3,844
K Smith	763,957	885,859	(149,064)	-	-	-	1,500,752

<sup>1</sup> Due to the change in the reportable segments during the year (refer to note 2), John Ash was appointed as Executive General Manager, Network Construction with effect from 1 July 2017. At this date, Max Saloyedoff stepped down from his role.

## 8 Voting and comments made at the Company's 2017 Annual General Meeting

The Company received 97% of "yes" votes on its Remuneration Report for the 2017 financial year.

The Directors' report is signed in accordance with a resolution of the Directors made pursuant to s.298(2) of the *Corporations Act 2001*.

On behalf of the Directors



Brett Gallagher  
Chairman  
15 August 2018



Leigh Mackender  
Managing Director  
15 August 2018



## Auditor's Independence Declaration

As lead auditor for the audit of Service Stream Limited for the year ended 30 June 2018, I declare that to the best of my knowledge and belief, there have been:

- (a) no contraventions of the auditor independence requirements of the *Corporations Act 2001* in relation to the audit; and
- (b) no contraventions of any applicable code of professional conduct in relation to the audit.

This declaration is in respect of Service Stream Limited and the entities it controlled during the period.

A handwritten signature in blue ink that reads 'Trevor Johnston'.

Trevor Johnston  
Partner  
PricewaterhouseCoopers

Melbourne  
15 August 2018

## Consolidated statement of profit or loss and other comprehensive income

for the financial year ended 30 June 2018

	Notes	2018 \$'000	2017 \$'000
<b>Revenue from continuing operations</b>			
Revenue from the rendering of services	3	630,509	501,543
Other income	4	2,437	267
		<b>632,946</b>	<b>501,810</b>
<b>Expenses</b>			
Employee salaries and benefits		(148,592)	(132,493)
Subcontractor fees		(360,253)	(265,260)
Raw materials and consumables used		(11,138)	(16,488)
Consulting and temporary staff fees		(5,416)	(6,259)
Company administration and insurance expenses		(4,082)	(3,612)
Occupancy expenses		(7,898)	(6,884)
Technology and communication services		(12,298)	(9,582)
Motor vehicle expenses		(9,476)	(8,344)
Depreciation and amortisation	6	(9,445)	(7,479)
Interest expense and other finance costs	5	(504)	(838)
Other expenses		(5,572)	(3,869)
<b>Profit before tax</b>		<b>58,272</b>	<b>40,702</b>
Income tax expense	7	(17,165)	(12,332)
<b>Profit for the year</b>		<b>41,107</b>	<b>28,370</b>
<b>Total comprehensive income for the year</b>		<b>41,107</b>	<b>28,370</b>
<b>Profit attributable to the equity holders of the parent</b>		<b>41,107</b>	<b>28,370</b>
<b>Total comprehensive income attributable to equity holders of the parent</b>		<b>41,107</b>	<b>28,370</b>
<b>Earnings per share</b>			
Basic (cents per share)	8	11.29	7.78
Diluted (per share)	8	11.10	7.62

Notes to the financial statements are included on pages 30 to 63

## Consolidated balance sheet

as at 30 June 2018

	Notes	2018 \$'000	2017 \$'000
<b>ASSETS</b>			
<b>Current assets</b>			
Cash and cash equivalents	19	73,698	50,897
Trade and other receivables	9	43,321	48,921
Inventories		3,045	3,566
Accrued revenue	10	82,373	70,845
Other assets	13	2,769	3,004
<b>Total current assets</b>		<b>205,206</b>	<b>177,233</b>
<b>Non-current assets</b>			
Plant and equipment	11	3,948	5,857
Intangible assets	12	148,831	148,683
<b>Total non-current assets</b>		<b>152,779</b>	<b>154,540</b>
<b>Total assets</b>		<b>357,985</b>	<b>331,773</b>
<b>LIABILITIES</b>			
<b>Current liabilities</b>			
Trade and other payables	14	110,474	83,416
Current tax liabilities		3,197	10,211
Finance lease		369	353
Provisions	15	19,111	14,401
Lease incentives		847	781
<b>Total current liabilities</b>		<b>133,998</b>	<b>109,162</b>
<b>Non-current liabilities</b>			
Provisions	15	4,393	4,927
Deferred tax liability (net)	7	12,111	9,605
Lease incentives		301	1,102
Finance lease		288	657
<b>Total non-current liabilities</b>		<b>17,093</b>	<b>16,291</b>
<b>Total liabilities</b>		<b>151,091</b>	<b>125,453</b>
<b>Net assets</b>		<b>206,894</b>	<b>206,320</b>
<b>EQUITY</b>			
<b>Capital and reserves</b>			
Contributed equity	16	217,281	233,151
Reserves		1,651	4,590
Accumulated losses		(12,038)	(31,421)
<b>Total equity</b>		<b>206,894</b>	<b>206,320</b>

Notes to the financial statements are included on pages 30 to 63

## Consolidated statement of changes in equity

for the financial year ended 30 June 2018

	Contributed equity	Employee equity-settled benefits reserve	Accumulated losses	Total
	\$'000	\$'000	\$'000	\$'000
<b>Balance at 1 July 2016</b>	228,001	6,191	(48,841)	185,351
Profit for the period	-	-	28,370	28,370
<b>Total comprehensive income for the year</b>	-	-	28,370	28,370
Equity-settled share-based payments, inclusive of tax adjustments	-	7,485	-	7,485
Issue of treasury shares to employees	9,086	(9,086)	-	-
Issue of shares (net of transaction costs)	4,892	-	-	4,892
Acquisition of treasury shares	(8,828)	-	-	(8,828)
Dividends paid	-	-	(10,950)	(10,950)
<b>Balance at 30 June 2017</b>	233,151	4,590	(31,421)	206,320
Profit for the period	-	-	41,107	41,107
<b>Total comprehensive income for the year</b>	-	-	41,107	41,107
Equity-settled share-based payments, inclusive of tax adjustments	-	7,795	-	7,795
Issue of treasury shares to employees	10,734	(10,734)	-	-
Buy-back of shares (net of tax)	(8,007)	-	-	(8,007)
Acquisition of treasury shares	(18,597)	-	-	(18,597)
Dividends paid	-	-	(21,724)	(21,724)
<b>Balance at 30 June 2018</b>	<b>217,281</b>	<b>1,651</b>	<b>(12,038)</b>	<b>206,894</b>

## Consolidated statement of cash flows

for the financial year ended 30 June 2018

	Notes	2018 \$'000	2017 \$'000
<b>Cash flows from operating activities</b>			
Receipts from customers (including GST)		706,810	548,583
Payments to suppliers and employees (including GST)		(606,899)	(491,720)
<b>Cash generated from operations before interest and tax</b>		<b>99,911</b>	56,863
Interest received		925	702
Interest and facility costs paid		(526)	(724)
Income taxes paid		(20,633)	(6,096)
Net cash provided by operating activities	19	79,677	50,745
<b>Cash flows from investing activities</b>			
Payments for plant and equipment		(1,574)	(1,431)
Proceeds from sale of plant and equipment		238	113
Payments for intangible assets		(6,166)	(7,412)
Payments for businesses		(690)	(17,141)
Net cash used in investing activities		(8,192)	(25,871)
<b>Cash flows from financing activities</b>			
Dividends paid		(21,724)	(10,950)
Repayment of finance lease		(353)	(175)
Purchase of shares (net of transaction costs)		(18,594)	(3,938)
On market share buy-back		(8,013)	-
Net cash used by financing activities		(48,684)	(15,063)
<b>Net increase in cash and cash equivalents</b>		<b>22,801</b>	9,811
<b>Cash and cash equivalents at the beginning of the financial year</b>		<b>50,897</b>	41,086
<b>Cash and cash equivalents at end of the financial year</b>	19	<b>73,698</b>	50,897

# Service Stream Limited

## Notes to the consolidated financial statements for the year ended 30 June 2018

### Notes to the consolidated financial statements

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## Notes to the financial statements for the financial year ended 30 June 2018

### 1 General information

Service Stream Limited (the Company) is a limited company incorporated in Australia and listed on the Australian Securities Exchange (ASX: SSM).

Service Stream Limited's registered office and its principal place of business is Level 4, 357 Collins Street, Melbourne, Victoria 3000.

The principal activities of the Company and its subsidiaries (the Group) are described in note 2.

### 2 Segment information

#### (a) Products and services from which reportable segments derive their revenues

Operating segments are reported in a manner consistent with internal reporting provided to the chief operating decision maker, being the Chief Executive Officer who provides the strategic direction and management oversight of the company in terms of monitoring results and approving strategic planning for the business.

The Group's operating segments are determined based on the nature of the business activities undertaken by the Group. Unallocated costs include the costs of certain head office functions that are not considered appropriate to be allocated to the Group's operating businesses.

The principal services of the Group's reporting segments are as follows:

Fixed Communications	Fixed Communications provides a wide range of operations, maintenance and minor works services to the owners of fixed-line telecommunication networks in Australia. Service capability includes customer connections, service assurance as well as minor projects for asset remediation, augmentation and relocation. Principal customers include nbn co and Telstra.
Network Construction	Network Construction provides turnkey services associated with the engineering, design and construction of infrastructure projects across Australia, principally in the telecommunications sector. Service capability includes program management, site acquisition, town planning, engineering, design and construction management for projects in wireless and fixed-line telecommunications, signalling and power. Principal customers include nbn co and wireless carriers.
Energy & Water	Energy & Water provides a range of specialist metering, in-home and new energy services to electricity, gas and water network owners across Australia; through the TechSafe business, provides inspection, auditing and compliance services to electricity network owners and regulators, government entities and electrical contractors nationally; and through the Customer Care business, provides contact centre services and workforce management support for key contracts.

Information regarding these segments is presented below:

## 2 Segment information (continued)

### (b) Segment revenues and results

	Segment revenue		Segment EBITDA	
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Fixed Communications	<b>301,304</b>	215,591	<b>38,667</b>	25,762
Network Construction	<b>234,853</b>	196,822	<b>24,358</b>	20,877
Energy & Water	<b>104,677</b>	94,621	<b>9,772</b>	7,609
<b>Total of all segments</b>	<b>640,834</b>	507,034	<b>72,797</b>	54,248
Other income	<b>2,437</b>	267		
Eliminations	<b>(11,250)</b>	(6,158)		
Unallocated			<b>(5,501)</b>	(5,896)
<b>EBITDA<sup>1</sup></b>			<b>67,296</b>	48,352
Depreciation			<b>(3,427)</b>	(3,026)
Amortisation			<b>(4,086)</b>	(3,998)
Amortisation of customer contracts			<b>(1,932)</b>	(455)
<b>EBIT<sup>2</sup></b>			<b>57,851</b>	40,873
Interest revenue	<b>925</b>	667		
Net financing costs			<b>421</b>	(171)
<b>Total revenue</b>	<b>632,946</b>	501,810		
Profit before tax			<b>58,272</b>	40,702
Income tax expense			<b>(17,165)</b>	(12,332)
<b>Profit for the year</b>			<b>41,107</b>	28,370

<sup>1</sup>Earnings before interest, tax, depreciation and amortisation.

<sup>2</sup>Earnings before interest and tax.

### (c) Segment assets and liabilities

	Segment assets		Segment liabilities	
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Fixed Communications	<b>60,388</b>	62,868	<b>29,249</b>	33,189
Network Construction	<b>126,466</b>	122,170	<b>78,128</b>	43,924
Energy & Water	<b>78,619</b>	80,300	<b>13,895</b>	16,055
<b>Total of all segments</b>	<b>265,473</b>	265,338	<b>121,272</b>	93,168
Unallocated	<b>92,512</b>	66,435	<b>29,819</b>	32,285
<b>Consolidated</b>	<b>357,985</b>	331,773	<b>151,091</b>	125,453

## 2 Segment information (continued)

### (d) Other segment information

	Depreciation and amortisation		Additions to non-current assets	
	2018 \$'000	2017 \$'000	2018 \$'000	2017 \$'000
Fixed Communications	806	892	334	827
Network Construction	1,092	664	478	681
Energy & Water	2,790	1,337	433	245
<b>Total of all segments</b>	<b>4,688</b>	<b>2,893</b>	<b>1,245</b>	<b>1,753</b>
Unallocated	4,757	4,586	6,496	8,189
<b>Consolidated</b>	<b>9,445</b>	<b>7,479</b>	<b>7,741</b>	<b>9,942</b>

### (e) Information about major customers

In the current reporting period there were two customers (2017: two customers) which each contributed more than 10% of the Group's revenue. The relevant revenue by segment is shown below:

Largest customer	2018: Fixed Communications and Network Construction \$359.3 million (2017: Fixed Communications and Network Construction \$234.8 million).
Second largest customer	2018: Fixed Communications and Network Construction \$136.4 million (2017: Fixed Communications and Network Construction \$122.7 million).

No other single customer contributed 10% or more of the Group's total revenue in 2018 and 2017.

## 3 Revenue from the rendering of services

	2018 \$'000	2017 \$'000
Revenue from operations	629,584	500,876
Interest revenue	925	667
	<b>630,509</b>	<b>501,543</b>

## 4 Other income

	2018 \$'000	2017 \$'000
Gain on disposal of assets	181	98
R&D tax incentives	165	169
Insurance claim <sup>1</sup>	1,091	-
Write-back of contingent consideration <sup>2</sup>	1,000	-
	<b>2,437</b>	<b>267</b>

<sup>1</sup>The insurance claim relates to a warehouse incident that occurred in January 2018. The claim is to recover the loss of stock, damage repair and associated costs, the expense of which is recognised as at 30 June 2018. The claim has been settled in July 2018.

<sup>2</sup>In the financial year ending 30 June 2017, the Group acquired 100% of the issued shares capital of TechSafe Australia Pty Ltd and TechSafe Management Pty Ltd and recognised a contingent consideration of \$1,000,000. Based on the FY18 audited result, the contingent consideration was not earned and was written back to other income. There are no other contingent consideration as at 30 June 2018.

## 5 Finance costs

	2018 \$'000	2017 \$'000
Interest expense: finance lease	40	8
Other interest expense	5	22
Facility fees: bank overdraft and loans	218	255
Facility fees: bank guarantees	217	169
<b>Total interest expense and facility fees</b>	<b>480</b>	<b>454</b>
Facility establishment costs	24	384
<b>Interest expenses and other finance costs</b>	<b>504</b>	<b>838</b>

## 6 Other expense items

### (a) Depreciation and amortisation expense

	Notes	2018 \$'000	2017 \$'000
Depreciation of plant and equipment	11	3,427	3,026
Amortisation of intangible assets	12	4,086	3,998
Amortisation of customer contracts	12	1,932	455
		<b>9,445</b>	<b>7,479</b>

### (b) Operating lease rental expenses

Minimum lease payments	9,909	8,109
	<b>9,909</b>	<b>8,109</b>

### (c) Employee benefit expense

Post-employment benefits plans	10,842	9,611
Equity-settled share-based payments	6,932	4,977
	<b>17,774</b>	<b>14,588</b>

## 7 Income tax expense

### (a) Income tax recognised in profit or loss

	2018 \$'000	2017 \$'000
<b>Tax expense comprises:</b>		
Current tax expense in respect of the current year	14,094	9,528
Deferred tax	3,071	2,804
Income tax expense	<b>17,165</b>	<b>12,332</b>

## 7 Income tax expense (continued)

### (b) Reconciliation of income tax expense to tax payable

	2018 \$'000	2017 \$'000
Profit from continuing operations	<b>58,272</b>	40,702
Tax at the Australian tax rate of 30%	<b>17,482</b>	12,211
Tax effect of amounts which are not deductible (taxable) in calculating taxable income		
R&D tax incentives	<b>(49)</b>	(51)
Write back of earn out	<b>(297)</b>	-
Other non-deductible expenses	<b>29</b>	172
Income tax expense as per statement of comprehensive income	<b>17,165</b>	12,332
Movement through deferred tax (note: 7c)	<b>(3,071)</b>	(2,804)
Tax payable prior to the utilisation of losses and offsets	<b>14,094</b>	9,528
Less current year tax instalments paid during the year	<b>(10,897)</b>	-
Net income tax payable	<b>3,197</b>	9,528
<i>Effective tax rate</i>	<b>29.46%</b>	30.30%

The tax rate used in the above reconciliation is the corporate tax rate of 30% payable by Australian corporate entities on taxable profits under Australian tax law. There has been no change in the corporate tax rate when compared with the previous reporting period.

### (c) Deferred tax balances

Deferred tax balances arise from the following:

	Opening balance	Charged to income	Charged to equity	Timing difference related to prior periods	DTL (net) acquired through business combination	Closing balance
2018	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Temporary differences</b>						
Trade and other receivables	119	(79)	-	-	-	<b>40</b>
Accrued revenue	(20,213)	(2,874)	-	-	-	<b>(23,087)</b>
Trade, other payables and provisions	4,101	1,566	-	-	-	<b>5,667</b>
Share issue costs	95	(79)	10	-	-	<b>26</b>
Employee benefits	8,155	(2,891)	864	-	-	<b>6,128</b>
Property, plant and equipment	(595)	494	-	(309)	-	<b>(410)</b>
Customer contracts	(1,933)	580	-	-	-	<b>(1,353)</b>
Other	666	212	-	-	-	<b>878</b>
	<b>(9,605)</b>	<b>(3,071)</b>	<b>874</b>	<b>(309)</b>	-	<b>(12,111)</b>

## 7 Income tax expense (continued)

### (c) Deferred tax balances (continued)

	Opening balance	Charged to income	Charged to equity	Timing difference related to prior periods	DTL (net) acquired through business combination	Closing balance
2017	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>Temporary differences</b>						
Trade and other receivables	95	24	-	-	-	119
Accrued revenue	(16,554)	(3,659)	-	-	-	(20,213)
Trade, other payables and provisions	3,341	677	-	-	83	4,101
Share issue costs	151	(56)	-	-	-	95
Employee benefits	5,977	(510)	2,507	-	181	8,155
Property, plant and equipment	(538)	451	-	(508)	-	(595)
Customer contracts	-	137	-	-	(2,070)	(1,933)
Other	534	132	-	-	-	666
	(6,994)	(2,804)	2,507	(508)	(1,806)	(9,605)

Deferred tax assets and liabilities have been set-off by the Company and are presented in the statement of financial position as a deferred tax liability.

### (d) Tax consolidation

#### Relevance of tax consolidation to the Group

The Company and all its wholly-owned Australian resident entities are part of a tax-consolidated group under Australian taxation law. Service Stream Limited is the head entity in the tax-consolidated group. The members of the tax-consolidated group are identified in note 23. A tax funding arrangement and a tax sharing agreement have been entered into between the entities. As such a notional current and deferred tax calculation for each entity as if it were a taxpayer in its own right has been performed (except for unrealised profits, distributions made and received and capital gains and losses and similar items arising on transactions within the tax-consolidated group which are treated as having no tax consequences). Current tax liabilities and assets and deferred tax assets arising from unused tax losses and tax credits of the members of the tax-consolidated group are recognised by the Company (as head entity in the tax consolidated group).

#### Nature of tax funding arrangements and tax sharing agreements

Entities within the tax-consolidated group have entered into a tax funding arrangement and a tax sharing agreement with the head entity. Under the terms of the tax funding arrangement, Service Stream Limited and each of the other entities in the tax-consolidated group have agreed to pay or receive a tax-equivalent payment to or from the head entity, based on the current tax liability or current tax asset of the entity.

### (e) Significant estimates

Judgement is required in determining the Group's provision for income taxes. The Group estimates its tax liabilities based on its current understanding of the income tax law. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the current and deferred income tax assets and liabilities in the future period in which such determination is made.

## 8 Earnings per share

	2018	2017
	Cents per share	Cents per share
<b>Basic earnings per share:</b>		
Total basic earnings per share	<b>11.29</b>	7.78

<b>Diluted earnings per share:</b>		
Total diluted earnings per share	<b>11.10</b>	7.62

### Basic and diluted earnings per share

The earnings and weighted average number of ordinary shares used in the calculation of basic earnings per share are as follows:

	2018 \$'000	2017 \$'000
Profit for the year attributable to owners of the Company	<b>41,107</b>	28,370
Earnings used in the calculation of basic EPS	<b>41,107</b>	28,370

	2018 No.'000	2017 No.'000
Weighted average number of ordinary shares used as the denominator in calculating basic earnings per share	<b>363,952</b>	364,512
Shares deemed to be issued for no consideration in respect of employee share schemes	<b>6,324</b>	7,748
Weighted average number of ordinary shares for the purposes of diluted earnings per share	<b>370,276</b>	372,260

## 9 Trade and other receivables

	Trade receivables	Allowance for doubtful debt	Total	Trade receivables	Allowance for doubtful debt	Total
	2018 \$'000	2018 \$'000	2018 \$'000	2017 \$'000	2017 \$'000	2017 \$'000
Current	40,723	-	<b>40,723</b>	45,850	(50)	45,800
1 month	1,108	-	<b>1,108</b>	1,959	(24)	1,935
2 months	229	-	<b>229</b>	703	-	703
3 months	180	(89)	<b>91</b>	169	(71)	98
Over 3 months	47	(47)	-	564	(254)	310
	<b>42,287</b>	<b>(136)</b>	<b>42,151</b>	<b>49,245</b>	<b>(399)</b>	<b>48,846</b>
Insurance claim <sup>1</sup>			<b>1,091</b>			-
Other receivables			<b>79</b>			75
			<b>43,321</b>			<b>48,921</b>

<sup>1</sup>The insurance claim relates to a warehouse incident that occurred in January 2018. The claim is to recover the loss of stock, damage repair and associated costs, the expense of which is recognised as at 30 June 2018. The claim has been settled in July 2018.

All new customers are subject to credit checks using external credit reporting agency information to ascertain their risk profile against both internal and industry benchmarks and are used in determination of appropriate credit limits.

## 10 Accrued revenue

	2018 \$'000	2017 \$'000
Accrued revenue	82,373	70,845
	<b>82,373</b>	<b>70,845</b>

The accrued revenue balance represents revenue which has yet to be invoiced to customers at year-end, due to either the invoicing process not being finalised or work not yet reaching a stage where it can be invoiced. Many of the Group's customers require payment claims to be submitted and approved prior to invoices being issued. Although this extends the time revenue is held as an accrual, historically it does result in a high level of recoverability of amounts invoiced. Where work has not yet reached a stage where it can be invoiced, revenue is accrued in line with the Group's accounting policies as outlined at notes 30(e) revenue recognition and 30(f) construction contracts.

## 11 Plant and equipment

	Leasehold improvements \$'000	Plant and equipment \$'000	Motor vehicles \$'000	Total \$'000
<b>Year Ended 30 June 2017</b>				
Opening net book value	3,928	1,788	528	6,244
Acquisition through business combination	31	38	425	494
Reclassification	23	(23)	-	-
Additions	-	2,063	96	2,159
Disposals <sup>1</sup>	-	(14)	-	(14)
Depreciation charge	(1,394)	(1,528)	(104)	(3,026)
Closing net book value	2,588	2,324	945	5,857
<b>At 30 June 2017</b>				
Cost	10,097	17,751	2,971	30,819
Accumulated depreciation	(7,509)	(15,427)	(2,026)	(24,962)
Net book value	2,588	2,324	945	5,857
<b>Year Ended 30 June 2018</b>				
Opening net book value	2,588	2,324	945	5,857
Additions	279	1,296	-	1,575
Disposals <sup>1</sup>	-	(4)	(53)	(57)
Depreciation charge	(1,588)	(1,389)	(450)	(3,427)
<b>Closing net book value</b>	<b>1,279</b>	<b>2,227</b>	<b>442</b>	<b>3,948</b>
<b>At 30 June 2018</b>				
Cost	10,376	18,832	2,626	31,834
Accumulated depreciation	(9,097)	(16,605)	(2,184)	(27,886)
<b>Net book value</b>	<b>1,279</b>	<b>2,227</b>	<b>442</b>	<b>3,948</b>

<sup>1</sup> Disposals are net of accumulated depreciation.

## 12 Intangible assets

	Software \$'000	Customer Contracts \$'000	Goodwill \$'000	Total \$'000
<b>Year Ended 30 June 2017</b>				
Opening net book value	8,756	-	115,562	124,318
Acquisition through business combination	-	6,899	14,136	21,035
Additions	7,783	-	-	7,783
Amortisation charge	(3,998)	(455)	-	(4,453)
<b>Closing net book value</b>	<b>12,541</b>	<b>6,444</b>	<b>129,698</b>	<b>148,683</b>
<b>At 30 June 2017</b>				
Cost <sup>1</sup>	30,533	6,899	129,698	167,130
Accumulated amortisation	(17,992)	(455)	-	(18,447)
<b>Net book value</b>	<b>12,541</b>	<b>6,444</b>	<b>129,698</b>	<b>148,683</b>
<b>Year Ended 30 June 2018</b>				
Opening net book value	12,541	6,444	129,698	148,683
Additions	6,166	-	-	6,166
Amortisation charge	(4,086)	(1,932)	-	(6,018)
<b>Closing net book value</b>	<b>14,621</b>	<b>4,512</b>	<b>129,698</b>	<b>148,831</b>
<b>At 30 June 2018</b>				
Cost <sup>1</sup>	36,697	6,899	129,698	173,294
Accumulated amortisation	(22,076)	(2,387)	-	(24,463)
<b>Net book value</b>	<b>14,621</b>	<b>4,512</b>	<b>129,698</b>	<b>148,831</b>

<sup>1</sup>The cost of goodwill represents the net carrying value at balance date.

### (a) Impairment tests for goodwill

Goodwill is monitored by management at an operating segment level. A segment level summary of goodwill allocation is presented below.

	2018 \$'000	2017 \$'000
Fixed Communications	27,691	27,691
Network Construction <sup>1</sup>	43,759	45,825
Energy & Water <sup>1</sup>	58,248	56,182
	<b>129,698</b>	129,698

<sup>1</sup>As a consequence of changes made to reporting lines undertaken during the year, a carrying amount of \$2.1m of goodwill has been transferred from Network Construction to Energy & Water.

### (b) Significant estimates

The Group tests whether goodwill is subject to any impairment on an annual basis. The recoverable amount of a cash generating unit (CGU) is determined based on value-in-use calculations which require the use of assumptions. For key assumptions used in the value-in-use calculations refer to note 12(c).

## 12 Intangible assets (continued)

### (c) Key assumptions used for value-in-use calculations

The recoverable amount of each CGU is determined based on a value-in-use calculation which uses cash flow projections based on financial forecasts covering a four-year period. These forecasts are based on historical performance combined with management's expectations of future performance based on prevailing and anticipated market factors.

Cash flows beyond the next four-year period have been extrapolated where relevant using a 0% per annum real growth rate. A pre-tax discount rate of 12.9% (FY17: 12.9%) has been applied in order to discount expected future cash flows into present-day values.

Forecast compound average annual nominal revenue growth over the four-year period from a base of FY18 is 1% for Fixed Communications, 18% for Network Construction (other than nbn design and construction activities which have an assumed finite life) and 9% for Energy & Water.

The cash flow assumptions that are significant to the determination of the recoverable amounts for each CGU are as follows:

#### (i) Fixed Communications

The critical cash flow assumption in Fixed Communications is that Service Stream continues to undertake significant work with its major customers. This assumes existing contracts are extended, new contracts are awarded and margins remain stable as fixed-line telecommunications networks are connected and maintained.

#### (ii) Network Construction

The critical cash flow assumption for the wireless component of Network Construction is that Service Stream continues to undertake significant work for or on behalf of the major mobile telecommunication carriers in Australia. This assumes existing contracts are extended, new contracts are awarded and margins remain stable. No cash flows have been included for nbn design and construction activities beyond the existing MIMA & DCMA programs.

#### (iii) Energy & Water

The critical cash flow assumption in Energy & Water is that Service Stream continues to undertake significant work with its existing and new customers to pursue improved demand-side management, creating opportunities in smart metering, new energy products and services including residential & commercial solar and battery storage, and asset maintenance, and achieving growth in the electrical inspections / audit sector.

## 13 Other assets

	2018 \$'000	2017 \$'000
Work in progress	139	260
Prepayments	2,468	2,252
Other	162	492
	<b>2,769</b>	<b>3,004</b>

## 14 Trade and other payables

	2018 \$'000	2017 \$'000
Trade creditors <sup>1</sup>	20,521	17,511
Sundry creditors and accruals	53,742	47,278
Goods and services tax payable	2,777	2,786
Income in advance	33,434	15,841
	<b>110,474</b>	<b>83,416</b>

<sup>1</sup> Typically no interest is charged by trade creditors. The Group has financial risk management policies in place to ensure that all payables are paid within the credit timeframe.

## 15 Provisions

	2018 \$'000	2017 \$'000
<b>Current</b>		
Employee benefits <sup>1</sup>	9,266	8,153
Provision for contractual obligations <sup>2</sup>	9,845	6,248
	<b>19,111</b>	14,401
<b>Non-current</b>		
Contingent consideration for TechSafe acquisition	-	1,000
Employee benefits <sup>1</sup>	4,393	3,927
	<b>4,393</b>	4,927
	<b>23,504</b>	19,328

<sup>1</sup> The provision for employee benefits represents annual leave, RDO and long service leave entitlements.

<sup>2</sup> The provision for contractual obligations represents the present value of an estimate for the future outflow of economic benefits that may be required under the Group's obligations for warranties, rectification and rework, and data and artefact quality, with its various customers under various contracts.

### (a) Movement in provision

	Provision for contractual obligations	
	2018 \$'000	2017 \$'000
Carrying amount at start of year	6,248	5,638
Charged / (credited) to profit or loss		
Additional provisions recognised	6,985	3,304
Unused amounts reversed	(3,388)	(2,694)
Carrying amount at end of year	9,845	6,248

### (b) Significant estimates

Management estimates the provision for future claims based on the value of work historically performed. Actual claim amounts in the next reporting period are likely to vary from management's estimates. Amounts may be reversed if it is determined they are no longer required.

## 16 Contributed equity

	Number of shares		Share capital	
	2018 No.'000	2017 No.'000	2018 \$'000	2017 \$'000
Fully paid ordinary shares	360,210	365,189	225,144	233,151
Treasury shares	(5,322)	-	(7,863)	-
	<b>354,888</b>	365,189	<b>217,281</b>	233,151

### (a) Fully paid ordinary shares

	Number of shares '000	Share capital \$'000
<b>Balance at 1 July 2016</b>	360,039	228,258
Issue of shares	5,150	4,899
Transaction costs relating to capital return	-	(6)
<b>Balance at 30 June 2017</b>	365,189	233,151
Shares bought back on-market and cancelled <sup>1</sup>	(4,979)	(7,995)
Buy-back transaction costs	-	(18)
Current tax credit recognised directly in equity	-	6
<b>Balance at 30 June 2018</b>	<b>360,210</b>	<b>225,144</b>

<sup>1</sup> During FY18 the company purchased and cancelled 4,979,231 ordinary shares on-market as part of the company's on-going capital management. The shares were acquired at an average price of \$1.61 per share, with prices ranging from \$1.50 to \$1.69.

Ordinary shares have no par value and the Company does not have a limited amount of authorised capital.

### (b) Employee share schemes

Information relating to the employee share schemes is set out in note 22.

### (c) Treasury shares

Treasury shares are shares in Service Stream Limited that are held by the Service Stream Employee Share Trust for the purpose of issuing shares under various share-based incentives plans. Shares issued to employees are recognised on the first-in-first-out basis.

	Number of shares '000	Share capital \$'000
<b>Balance at 1 July 2016</b>	(426)	(257)
Acquisition of treasury shares (average price: \$0.98 per share)	(9,024)	(8,829)
Shares issued under employee share schemes	9,450	9,086
<b>Balance at 30 June 2017</b>	-	-
Acquisition of treasury shares (average price: \$1.47 per share)	(12,690)	(18,597)
Shares issued under employee share schemes	7,368	10,734
<b>Balance at 30 June 2018</b>	<b>(5,322)</b>	<b>(7,863)</b>

## 17 Dividends

Recognised amounts	2018 Cents per share	2017 Cents per share	2018 \$'000	2017 \$'000
<b>Fully paid ordinary shares</b>				
Interim dividend	<b>3.00</b>	1.50	<b>10,820</b>	5,478
	<b>3.00</b>	1.50	<b>10,820</b>	5,478
Unrecognised amounts	2018 Cents per share	2017 Cents per share	2018 \$'000	2017 \$'000
<b>Fully paid ordinary shares</b>				
Final dividend	<b>4.50</b>	3.00	<b>16,290</b>	10,904
	<b>4.50</b>	3.00	<b>16,290</b>	10,904

<sup>1</sup> The FY17 final fully-franked dividend was paid on 29 September 2017.

In respect of current year's earnings, an interim dividend of 3.00 cent per share franked to 100% at 30% corporate income tax rate was paid to the holders of fully paid ordinary shares on 29 March 2018. In addition, on 15 August 2018, the Directors declared a fully-franked final dividend of 4.50 cents per share to the holders of fully paid ordinary shares in respect of the financial year ended 30 June 2018, to be paid to shareholders on 27 September 2018. This dividend has not been included as a liability in these consolidated financial statements. The dividend will be paid to all shareholders on the Register of Members on 12 September 2018 and the total dividend estimated to be paid in respect of the current shares on issue is \$16,290,460.

	Company	
	2018 \$'000	2017 \$'000
Adjusted franking account balance as at 30 June	<b>13,718</b>	2,397

## 18 Lease arrangements

### (a) Finance lease commitments

The Group leases various plant and equipment and software with a carrying amount of \$657,000 (2017: \$1,010,000) under a finance lease expiring within two years. Under the terms of the lease, the ownership of the assets transfers to the Group at no cost at the conclusion of the lease term.

	2018 \$'000	2017 \$'000
Commitments in relation to finance lease are payable as follows:		
Not longer than 1 year	<b>391</b>	391
Longer than 1 year and not longer than 5 years	<b>293</b>	684
Minimum lease payments	<b>684</b>	1,075
Future finance charges	<b>(27)</b>	(65)
Recognised as finance lease liability	<b>657</b>	1,010
The present value of finance lease liabilities is as follows:		
Not longer than 1 year	<b>369</b>	353
Longer than 1 year and not longer than 5 years	<b>288</b>	657
Minimum lease payments	<b>657</b>	1,010

## 18 Lease arrangements (continued)

### (b) Operating lease commitments

The Group leases a number of motor vehicles and premises throughout Australia. During the year, the Group extended the lease on its head office premise at 357 Collins Street, Melbourne until December 2024. The remaining rental period of each individual lease agreement varies between one and seven years with the renewal options ranging from one to five years. The lease agreements are non-cancellable and the majority of these agreements are subject to rental adjustments in line with movements in the Consumer Price Index or market rentals.

	2018 \$'000	2017 \$'000
Not longer than 1 year	8,851	7,770
Longer than 1 year and not longer than 5 years	18,113	7,778
Longer than 5 years	5,818	-
	<b>32,782</b>	<b>15,548</b>

## 19 Notes to the statement of cash flow

### (a) Reconciliation of cash and cash equivalents

	2018 \$'000	2017 \$'000
Cash and cash equivalents	73,698	50,897
Balance per consolidated statement of cash flows	73,698	50,897

### (b) Reconciliation of profit for the year to net cash flows from operating activities

Profit for the year	41,107	28,370
Gain on sale of non-current assets	(181)	(98)
R&D tax incentives	(165)	-
Depreciation and amortisation	9,445	7,479
Equity-settled share-based payments	6,932	4,977
(Decrease) / increase in tax balances & other tax adjustments	(3,478)	6,062
Movement in working capital:		
Decrease / (increase) in trade and other receivables	5,600	(9,584)
(Increase) in accrued revenue	(11,529)	(11,823)
Decrease / (increase) in other assets	235	(577)
Decrease in inventories	521	2,292
Increase in trade and other payables	27,748	22,698
Increase in provisions	4,176	3,710
(Decrease) in lease incentives	(734)	(936)
Acquired working capital balances	-	(1,825)
Net cash inflow from operating activities	<b>79,677</b>	<b>50,745</b>

### (c) Debt reconciliation

	2017 \$'000	Cash flows	2018 \$'000
Lease liabilities	1,010	(353)	657
<b>Debt as at 30 June</b>	<b>1,010</b>	<b>(353)</b>	<b>657</b>

## 20 Financial instruments

### (a) Overview

The Group's activities expose it to a variety of financial risks including interest rate, credit and liquidity risk exposures. The Group's risk management program looks to identify and quantify these exposures and where relevant reduce the sensitivity to potential adverse impacts on its financial performance. The Group operates a centralised treasury function which manages all financing facilities and external payments on behalf of the Group. Compliance with financial risk management policies, financial exposures and compliance with risk management strategy are reviewed by senior management and reported to the Group's Audit and Risk Committee and the Board on a regular basis.

### (b) Categories of financial instruments

	2018 \$'000	2017 \$'000
<b>Financial assets</b>		
Cash and cash equivalents	73,698	50,897
Trade and other receivables	43,321	48,921
	<b>117,019</b>	<b>99,818</b>
<b>Financial liabilities</b>		
Finance lease	657	1,010
Trade and other payables	110,474	83,416
	<b>111,131</b>	<b>84,426</b>

The Directors consider that the carrying amounts of financial assets and financial liabilities recognised at amortised cost in the financial statements approximate their fair values.

### (c) Market risk - Interest rate risk management

During the year, the Group's exposure to the risk of change in market interest rates related primarily to the Group's holding of cash.

The Group has managed its interest rate risk during the year by maximising the interest earned from available funds balanced against its working capital needs.

Based upon a 100 basis point decrease in prevailing market interest rates as applied to the Group's cash balance at 30 June 2018, the Group's sensitivity to interest rate risk would be equivalent to a \$736,975 per annum unfavourable impact to profit before tax (2017: \$508,965 unfavourable).

### (d) Credit risk management

Credit risk of the Group arises predominately from outstanding receivables from its customers.

Receivable balances are monitored on an ongoing basis and the Group has a policy of only dealing with creditworthy counterparties and where appropriate, obtaining collateral or other forms of credit support as means of mitigating the risk of financial loss from credit defaults.

Credit reporting information is supplied by independent credit rating agencies where available and the Group uses publicly available financial information and its own internal trading history to credit-assess customers.

A significant portion of the Group's revenue is derived from highly credit rated companies including nbn co and Telstra Corporation Ltd as well as various state utilities and Commonwealth agencies.

### (e) Liquidity risk management

Management of the Group's liquidity risk exposure is undertaken daily by the Group's treasury and finance functions via monitoring of the Group's actual cash flows and regularly updated forecasting of payable and receivable profiles.

In order to maintain adequate liquidity, the Group typically maintains an at-call cash buffer as well as having access to additional overdraft facilities and syndicated funding lines.

Included in note 20(e)(ii) are details of the financing facilities available to the Group at 30 June 2018.

## 20 Financial instruments (continued)

### (e) Liquidity risk management (continued)

#### (i) Liquidity and interest rate risk tables

The following table detail the Group's maturity profile for financial liabilities.

The amounts disclosed in the table represent the undiscounted cash flows of financial liabilities based on the earliest date on which the Group is contracted to repay principal. Where applicable, these amounts represent both interest and principal cash flows.

	Weighted average interest rate	Carrying amount	Contractual cash flow	6 months or less	6-12 months	1-2 years	2-5 years
		\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
<b>2018</b>							
<b>Financial liabilities</b>							
Finance lease	-	(657)	(657)	(183)	(186)	(288)	-
Trade and other payables	-	(110,474)	(110,474)	(110,474)	-	-	-
	-	<b>(111,131)</b>	<b>(111,131)</b>	<b>(110,657)</b>	<b>(186)</b>	<b>(288)</b>	-
<b>2017</b>							
<b>Financial liabilities</b>							
Finance lease	-	(1,010)	(1,010)	(175)	(178)	(369)	(288)
Trade and other payables	-	(83,416)	(83,416)	(83,416)	-	-	-
	-	<b>(84,426)</b>	<b>(84,426)</b>	<b>(83,591)</b>	<b>(178)</b>	<b>(369)</b>	<b>(288)</b>

#### (ii) Financing facilities

	Bank guarantees	Bank overdraft	Cash advance
	\$'000	\$'000	\$'000
Amount used	19,319	-	-
Amount unused	10,681	5,000	25,000
<b>Balance at 30 June 2018</b>	<b>30,000</b>	<b>5,000</b>	<b>25,000</b>
Amount used	25,041	-	-
Amount unused	4,959	5,000	25,000
Balance at 30 June 2017	30,000	5,000	25,000

The Group's financing facilities are due to expire on 30 September 2019.

Financial guarantees provided in the normal course of business are shown above. Based upon current expectations as at 30 June 2018, the Group considers that it is more likely than not that such amounts will not be payable under these arrangements.

## 21 Capital risk management

The Group manages its capital to ensure that it is able to continue as a going concern and to maximise returns to shareholders. In order to maintain or adjust the capital structure, the Group may adjust the amount of dividends and return capital paid to shareholders or issue new shares. Capital is managed in order to maintain a strong financial position and ensure that the Group's funding needs can be optimised at all times in a cost-efficient manner to support the goal of maximising shareholder wealth.

The Board and senior management review the capital structure of the Group at least annually considering any restrictions or limitations that may exist under current financing arrangements with regard to mix of capital.

On 14 February 2018, the Company announced that it proposed to undertake a share buy-back of up to 27,400,000 shares, given the extent of surplus cash on hand. Since that announcement, the Company has bought-back and cancelled 4,979,231 shares at a cost of \$8.0 million.

The Group is subject to various financial debt covenants on its Syndicated Facilities Agreement in regards to minimum levels of equity, earnings, gearing and borrowing base, all of which are regularly monitored and reported upon.

## 22 Share-based payments

### (a) Long Term Incentive Plan (LTIP)

From time to time employees in senior management roles may be invited, with approval from the Board, to participate in the LTIP. The LTIP operates within the shareholder-approved Employee Share Ownership Plan (ESOP), under the administration of the Remuneration and Nomination Committee. The extent of individual participation and the associated number of performance rights offered is recommended by the Managing Director and reviewed by the Remuneration and Nomination Committee, which will then make recommendations to the Board for approval.

In accordance with the provisions of the ESOP, certain employees in senior management roles were invited to participate in the LTIP which entitles them to receive a number of performance rights in respect of the year ending 30 June 2018 (FY18). Each performance right converts into one ordinary share of Service Stream Limited on vesting. No amounts are paid or payable by the participant on receipt of the performance rights, and the performance rights carry neither rights to dividends nor voting rights. The number of performance rights granted is based on the employee's long term incentive participation rate, which is expressed as a percentage of the participant's total fixed remuneration (TFR), and the volume-weighted average market price of the Company's shares over a prescribed period of time or other issue price as deemed appropriate by the Board.

Performance rights for each of the LTIP tranches are subject to service and performance criteria being:

- A The participant must be an employee at the conclusion of the performance period;
- B 50% of the performance rights granted will each vest where:
  - (i) The Group's earnings per share (EPS) achieves annual growth of 10% or more over the performance period, commencing with growth from an agreed base EPS, as detailed below.

LTIP tranches	FY16 <sup>1</sup>	FY17 <sup>2</sup>	FY18 <sup>3</sup>
Performance period	3 years	3 years	3 years
Vesting date	September 2018	September 2019	September 2020

<sup>1</sup>The FY16 LTIP targets, from base of 3.03 cps are: Year 1: 3.33cps, Year 2: 5.72 cps, Year 3: 8.56 cps.

<sup>2</sup>The FY17 LTIP targets, from base of 5.20 cps are: Year 1: 5.72 cps, Year 2: 8.56 cps, Year 3: 12.42 cps.

<sup>3</sup>The FY18 LTIP targets, from base of 7.78 cps are: Year 1: 8.56 cps, Year 2: 12.42 cps, Year 3: not yet determined.

Subject to the following proportional vesting:

Percentage of performance rights that vest	EPS target
0%	Below 75%
40%	At 75%
Proportional vesting	Greater than 75% and less than 100%
100%	100% and above

## 22 Share-based payments (continued)

### (a) Long Term Incentive Plan (LTIP) (continued)

- (ii) The Group's total shareholder return (TSR) over the performance period is such that it would rank at or above the 75<sup>th</sup> percentile (full achievement) or the 50<sup>th</sup> percentile (pro-rata achievement) of a relevant peer group of companies being those comprising the ASX 200 Industrials index, as detailed below:

Percentage of performance rights that vest	TSR ranking
0%	Below the 50 <sup>th</sup> percentile
50%	At the 50 <sup>th</sup> percentile
Proportional vesting	Above the 50 <sup>th</sup> percentile but below the 75 <sup>th</sup> percentile
100%	75 <sup>th</sup> percentile or above (top quartile)

Performance rights will vest to the extent that the participant remains employed by the Company on the vesting date and to the extent that the Company's performance over the relevant period satisfies the vesting conditions.

The following LTIP performance rights arrangements were in existence at the end of the current period:

Series	Number	Grant date	Grant date fair value	Vesting date	Performance period
FY16 LTIP	1,548,419	11 September 2015	Relative TSR hurdle - 21.7 cps EPS hurdle - 26.8 cps	September 2018	1 July 2015 - 30 June 2018
FY17 LTIP	890,322	14 September 2016	Relative TSR hurdle - 45.2 cps EPS hurdle - 79.3 cps	September 2019	1 July 2016 - 30 June 2019
FY18 LTIP	691,756	14 September 2017	Relative TSR hurdle - 92.5 cps EPS hurdle - 125.8 cps	September 2020	1 July 2017 - 30 June 2020

#### *Fair value of performance rights*

The FY18 LTIP performance rights with the relative TSR hurdle vesting condition have been valued by an independent expert using a Monte-Carlo simulation. The FY18 LTIP performance rights with the EPS hurdle vesting condition have been valued using a Binomial tree methodology. Both valuation methodologies are underpinned by a 'risk-neutral' probability framework with lognormal share prices. Key assumptions of the framework that underpin the valuations performed are: arbitrage free markets, complete and liquid markets, stationary lognormal share price return distributions, no trading costs or taxes, risk-neutral probability framework, short selling is possible, continuous trading and perfectly divisible securities.

#### *Key inputs into the model*

The table below details the key inputs to the valuation models.

Tranche	Share price at grant date	Expected life	Volatility	Risk-free interest rate	Dividend yield	Vesting date
FY16 LTIP	\$0.302	2.89 years	55%	1.94%	6.00%	September 2018
FY17 LTIP	\$0.850	2.87 years	50%	1.37%	4.00%	September 2019
FY18 LTIP	\$1.480	2.87 years	45%	1.91%	4.80%	September 2020

## 22 Share-based payments (continued)

### (a) Long Term Incentive Plan (LTIP) (continued)

#### Movements in the LTIP performance rights during the year

The following table reconciles the outstanding performance rights granted under the LTIP at the beginning and end of the financial year:

	2018		2017	
	Number of rights	Grant date weighted avg FV \$	Number of rights	Grant date weighted avg FV \$
Balance at start of the financial year	4,562,526	0.290	7,961,899	0.188
Granted during the year	767,765	1.091	1,235,400	0.567
Vested during the year	(1,930,951)	0.162	(3,964,523)	0.180
Forfeited during the year	(268,843)	0.609	(670,250)	0.241
Balance at end of the financial year	3,130,497	0.835	4,562,526	0.290

Included in the balance at the end of the financial year are rights which have reached their vesting date but where the performance vesting criteria is yet to be calculated.

In accordance with the Employee Share Ownership Plan the shares relating to the FY16 Tranche will be issued to the extent that vesting criteria have been satisfied following final calculations of the Relative TSR measure after release of the FY18 financial statements.

As at 30 June 2018, 1,548,419 performance rights granted under the FY16 Tranche remain unforfeited and subject to vesting criteria.

The balance of performance rights outstanding at the end of the year have a remaining contractual life of two years (FY18 Tranche) and one year (FY17 Tranche).

### (b) Executive Share-based Incentive Plan (ESBIP)

The ESBIP is a share-based incentive plan that was established by the Board in 2014 to operate for a five year period from FY15 to FY19 and offered to the Managing Director and to a small number of other key executives of the time. By accepting the offer to participate in the ESBIP, these executives have forfeited their entitlement to participate in both the LTIP and the Short Term Incentive Plan (STIP). ESBIP operates within the shareholder-approved Employee Share Ownership Plan (ESOP), under the administration of the Remuneration and Nomination Committee. The number of performance rights offered to participating executives has been endorsed by the Remuneration and Nomination Committee and approved by the Board and by shareholders in the case of the Managing Director.

The ESBIP invitation letter provided to participants sets out their rights and obligation under the plan, and provides details regarding the number of rights that will be offered to them on an annual basis (by way of an annual offer letter) over a period of up to five years. Each performance right converts into one ordinary share of Service Stream Limited on vesting. No amounts are paid or payable by the participant on receipt of the performance rights, and the performance rights carry neither rights to dividends nor voting rights.

The FY18 ESBIP performance rights are subject to service and performance criteria being:

- A The participant must be an employee at the latter of the date on which the Company releases its results for the financial year ending 30 June 2018 or otherwise determines that the vesting conditions have been satisfied; and
- B(i) at least 10% growth in earnings per share (EPS) for the performance period is achieved; or
- B(ii) an average of at least 10% compound growth in EPS per annum for the aggregate period is achieved.

ESBIP tranche	FY18
Performance period	1 year to 30 June 2018
Vesting date	15 August 2018
Aggregate period end date	30 June 2020
EPS base (cents per share)	7.78

## 22 Share-based payments (continued)

### (b) Executive Share-based Incentive Plan (ESBIP) (continued)

Performance rights will vest to the extent that the participant remains employed by the Company on the vesting date and to the extent that the Company's performance over the relevant period satisfies the vesting conditions.

The following ESBIP performance rights arrangements were in existence at the end of the current period.

Series	Number	Grant date	Grant date fair value	Vesting date	Performance period start date
FY18 ESBIP	4,500,000	31 October 2017	132.6 cps	15 August 2018	1 July 2017

#### Fair value of ESBIP performance rights

The FY18 ESBIP performance rights with the EPS hurdle vesting condition have been valued by an independent expert using a Binomial tree methodology. This methodology is underpinned by a 'risk-neutral' probability framework with lognormal share prices. Key assumptions of the framework that underpin the valuations performed are: arbitrage free markets, complete and liquid markets, stationary lognormal share price return distributions, no trading costs or taxes, risk-neutral probability framework, short selling is possible, continuous trading and perfectly divisible securities.

#### Key inputs into the ESBIP valuation model

The table below details the key inputs to the valuation models.

Series	Share price at grant date	Expected life	Volatility	Risk-free interest rate	Dividend yield	Vesting date
FY18 ESBIP	\$1.400	0.87 years	45%	1.55%	4.40%	15 August 2018

#### Movements in the ESBIP performance rights during the year

The following table reconciles the outstanding performance rights granted under the ESBIP at the beginning and end of the financial year:

	2018		2017	
	Number of rights	Grant date weighted avg FV	Number of rights	Grant date weighted avg FV
Balance at beginning of the financial year	5,150,000	0.825	5,150,000	0.284
Granted during the year	4,500,000	1.326	5,150,000	0.825
Vested during the year	(5,150,000)	0.825	(5,150,000)	0.284
Balance at end of the financial year	4,500,000	1.326	5,150,000	0.825

Included in the balance as at 30 June 2018 are rights which have reached their vesting date and both the service and performance criterias have been met (number of rights 4,500,000). The relevant number of shares will be delivered to the participants after the release of the FY18 financial statements.

## 23 Subsidiaries

Details of the Company's subsidiaries at 30 June 2018 are as follows:

Name of entity	Country of incorporation	Ownership interest	
		2018 %	2017 %
<b>Parent entity</b>			
Service Stream Limited (i)	Australia		
<b>Subsidiaries</b>			
Service Stream Holdings Pty Ltd (ii) (iv)	Australia	100	100
Service Stream Fixed Communications Pty Ltd (ii) (iii) (iv)	Australia	100	100
Service Stream Mobile Communications Pty Ltd (ii) (iii) (iv)	Australia	100	100
Service Stream Customer Care Pty Ltd (ii) (iii) (iv)	Australia	100	100
Radhaz Consulting Pty Ltd (ii) (iv)	Australia	100	100
Service Stream Infrastructure Services Pty Ltd (ii) (iii) (iv)	Australia	100	100
Service Stream Energy & Water Pty Ltd (ii) (iii) (iv)	Australia	100	100
TechSafe Australia Pty Ltd (ii) (iii) (iv)	Australia	100	100
TechSafe Management Pty Ltd (ii) (iii) (iv)	Australia	100	100
Service Stream Nominees Pty Ltd (ii) (iii) (iv)	Australia	100	100
Service Stream Operations Pty Ltd (ii) (iii)	Australia	100	100

- (i) Service Stream Limited is the head entity within the tax-consolidated Group.  
(ii) These companies are members of the tax-consolidated Group.  
(iii) These companies are wholly owned subsidiaries of Service Stream Holdings Pty Ltd.  
(iv) These wholly-owned subsidiaries have entered into a deed of cross guarantee with Service Stream Limited pursuant to *ASIC Corporations (wholly-owned companies) Instrument 2016/785* (Instrument) and are relieved of the requirement to prepare and lodge an audited financial and Directors' report.

## 24 Deed of cross guarantee

The parties to a deed of cross guarantees for the Group as listed in note 23 represent a 'closed group' for the purposes of the Instrument, and as there are no other parties to the deed of cross guarantee that are controlled by Service Stream Limited, they also represent the 'extended closed group'. A separate consolidated statement of comprehensive income and consolidated balance sheet of the parties to the deed of cross guarantees have not been disclosed separately as it is not materially different to those of the Group.

## 25 Related party transactions

The immediate parent and ultimate controlling party of the Group is Service Stream Limited.

Balances and transactions between the Company and its controlled entities, which are related parties of the Company, have been eliminated on consolidation and are not disclosed in this note. Details of transactions between the Group and other related parties are disclosed below.

### (a) Transactions with key management personnel

The aggregate compensation made to key management personnel of the Group is set out below:

	2018 \$	2017 \$
Short-term employee benefits	2,641,617	2,451,235
Post-employment benefits	144,057	137,555
Other long-term benefits	47,884	50,190
Share-based payments <sup>1</sup>	4,061,041	3,009,790
	<b>6,894,599</b>	<b>5,648,770</b>

<sup>1</sup>The fair value of performance rights issued under the ESBIP and LTIP, allocated on a pro-rata basis to the current financial year.

## 25 Related party transactions (continued)

### (a) Transactions with key management personnel (continued)

The compensation of each member of the key management personnel of the Group is set out in the remuneration report.

### (b) Transactions between Service Stream Limited and its related parties

During the financial year, the following transactions occurred between the Company and its related parties:

- The Company recognised tax balances in respect of the tax liabilities of its wholly-owned subsidiaries. Payments to / from the Company were made in accordance with the terms of the tax funding arrangement.

The following balances arising from transactions between the Company and its related parties are outstanding at the reporting date:

- Loans receivable totalling \$183,283,885 are receivable from subsidiaries (2017: \$131,872,335).

All amounts advanced to or payable to related parties are unsecured and are subordinated to other liabilities.

The amounts outstanding will be settled in cash. No guarantees have been given or received. No expense has been recognised in the period for bad or doubtful debts in respect of the amounts owed by related parties.

Transactions and balances between the Company and its controlled entities were eliminated in the preparation of the consolidated financial statements of the Group.

## 26 Parent entity information

The accounting policies of the parent entity, which have been applied in determining the financial information of the parent entity shown below, are the same as those applied in the consolidated financial statements. Refer to note 30 for a summary of the significant accounting policies relating to the Group.

### (a) Financial position

	2018 \$'000	2017 \$'000
Current assets	49	49
Non-current assets	169,821	172,260
<b>Total assets</b>	<b>169,870</b>	<b>172,309</b>
Current liabilities	3,415	9,135
<b>Total liabilities</b>	<b>3,415</b>	<b>9,135</b>
<b>Net assets</b>	<b>166,455</b>	<b>163,174</b>
Issued capital	203,609	211,614
Reserves – equity-settled employee benefits	(6,212)	4,589
Accumulated losses	(30,942)	(53,029)
<b>Equity</b>	<b>166,455</b>	<b>163,174</b>

### (b) Financial performance

	2018 \$'000	2017 \$'000
Profit for the year	43,814	19,897
<b>Total comprehensive profit</b>	<b>43,814</b>	<b>19,897</b>

### (c) Guarantees entered into by the parent entity

The parent entity is party to the Group's financing facilities as a security provider under the Security Trust Deed. In addition, the parent entity provides cross guarantees as described in notes 23 and 24 and parent company guarantees to certain clients in relation to subsidiary contract performance obligations.

## 27 Contingent assets and liabilities

Contingent liabilities and claims, indeterminable in amount, exist in the ordinary course of business. All known liabilities have been brought to account and adequate provision has been made for any known and anticipated losses.

## 28 Events after the reporting period

Other than elsewhere disclosed in the financial statements, there has not been any matter or circumstance occurring subsequent to the end of the financial year that has significantly affected, or may significantly affect, the operations of the Group, the results of those operations, or the state of affairs of the Group in future financial years.

## 29 Remuneration of auditors

	2018 \$	2017 \$
Audit or review of the financial report	<b>315,000</b>	298,000
Review of income tax return	<b>27,000</b>	21,000
Employee share trust advice	-	15,300
Tax advice and other services	<b>59,640</b>	55,590
	<b>401,640</b>	389,890

The auditor of Service Stream Limited is PricewaterhouseCoopers.

## 30 Significant accounting policies

This note provides a list of significant accounting policies adopted in the preparation of these consolidated financial statements. These policies have been consistently applied to all the years presented, unless otherwise stated. The financial statements are for the consolidated entity consisting of Service Stream Limited and its subsidiaries.

### (a) Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards and Interpretations issued by the Australian Accounting Standards Board and the *Corporations Act 2001*. Service Stream Limited is a for-profit entity for the purpose of preparing the financial statements.

The financial statements were authorised for issue by the Directors on 15 August 2018.

#### Compliance with IFRS

The consolidated financial statements of the Group also comply with International Financial Reporting Standards as issued by the International Accounting Standard Board.

#### New and amended standards adopted by the Group

The Group has applied the following standard and amendment for the first time for their annual reporting period commencing 1 July 2018:

- AASB 2014-1 Amendments to Australian Accounting Standards (including Part A: Annual Improvements 2012-2014 Cycles).

As the amendments merely clarify the existing requirements, the adoption of the above improvements did not have an impact on the current period nor any prior period and is not likely to affect future periods.

#### Early adoption of standards

The Group has not elected to early adopt the Standards and Interpretations issued but not yet effective. Refer to note 30(z).

### 30 Significant accounting policies (continued)

#### (a) Basis of preparation (continued)

##### Historical cost convention

The consolidated financial statements have been prepared on the basis of historical cost, except for certain assets and liabilities that are measured at revalued amounts or fair values, as explained in the accounting policies below. Historical cost is generally based on the fair values of the consideration given in exchange for assets. All amounts are presented in Australian dollars.

##### Critical accounting estimates

The preparation of financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the Group's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 31.

#### (b) Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and entities controlled by the Company (its subsidiaries).

Subsidiaries are all entities over which the Group has control. The Group controls an entity when the Group is exposed to, or has right to, variable returns from its involvement with the entity and has the ability to affect those returns through its power to direct the activities of the entity. Subsidiaries are fully consolidated from the date on which control is transferred to the Group. They are deconsolidated from the date that control ceases.

Intercompany transactions, balances and unrealised gains on transactions between group companies are eliminated. Unrealised losses are also eliminated unless the transaction provides evidence of the impairment of the asset transferred. Accounting policies of subsidiaries have been changed where necessary to ensure consistency with the policies adopted by the Group.

When the Group ceases to consolidate an entity, any retained interest in the entity is remeasured to its fair value with the change in carrying amount recognised in profit or loss. In addition, any amounts previously recognised in other comprehensive income in respect of that entity are accounted for as if the Group had directly disposed of the related assets or liabilities. This means that amounts previously recognised in other comprehensive income are reclassified to profit or loss.

#### (c) Goodwill

Goodwill acquired in a business combination is initially measured at its cost, being the excess of the cost of the business combination over the Group's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognised at the date of the acquisition. Goodwill is subsequently measured at its cost less any impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the Group's cash generating units, or groups of cash generating units, expected to benefit from the synergies of the business combination. Cash generating units or groups of cash generating units to which goodwill has been allocated are tested for impairment annually, or more frequently if events or changes in circumstances indicate that goodwill might be impaired. If the recoverable amount of the cash generating unit (or group of cash generating units) is less than the carrying amount of the cash generating unit (or groups of cash generating units), the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the cash generating units and then pro-rata on the basis of the carrying amount of each asset in the cash generating unit (or groups of cash generating units). An impairment loss recognised for goodwill is recognised immediately in the profit or loss and is not reversed in a subsequent accounting period.

On disposal of the relevant cash generating unit, the attributable amount of goodwill is included in the determination of the profit or loss on disposal.

#### (d) Segment reporting

Operating segments are reported in a manner consistent with the internal reporting provided to the chief operating decision maker. The chief operating decision maker is responsible for allocating resources and assessing performance of the operating segments. Details of the Group's segment reporting is set out in note 2.

### 30 Significant accounting policies (continued)

#### (e) Revenue recognition

Revenue is measured at the fair value of the consideration received or receivable. Amounts disclosed as revenue are net of returns, trade allowances, rebates and amounts collected on behalf of third parties.

The Group recognises revenue when the amount of revenue can be reliably measured, it is probable that future economic benefits will flow to the entity and specific criteria have been met for each of the Group's activities as described below. The Group bases its estimates on historical results, taking into consideration the type of customer, the type of transaction and the specifics of each arrangement.

Revenue is recognised for the major business activities as follows:

##### Revenue from operations

Revenue from a contract to provide services is recognised when probable and measurable, as contracted services are delivered.

Revenue from construction contracts is recognised in accordance with the accounting policy set out in note 30(f).

##### Interest revenue

Interest revenue is recognised when it is probable that the economic benefits will flow to the Group and the amount of revenue can be measured reliably.

#### (f) Construction contracts

Under AASB 111 *Construction Contracts*, where a construction contract can be estimated reliably, revenue and costs are recognised by reference to the stage of completion of the contract activity at the end of reporting period. This is normally measured according to the proportion of contract costs incurred for work performed to date relative to the estimated total contract costs, except where this would not be representative of the stage of completion. Where this is the case, stage of completion is measured on a milestone basis. Variations in contract work, claims and incentive payments are included to the extent that the amount can be measured reliably and its receipt is considered probable.

Where the outcome of a construction contract cannot be estimated reliably, contract revenue is recognised to the extent that it is probable that contract costs incurred will be recoverable. Contract costs are recognised as expenses in the period in which they are incurred.

When it is probable that total contract costs will exceed total contract revenue, the expected loss is recognised as an expense immediately.

Where recognised revenues exceed progress billings, the surplus is shown as accrued revenue. For contracts where progress billings exceed recognised revenues, the surplus is shown as income in advance. Amounts received before the related work is performed are included in the consolidated balance sheet, as a liability, as income in advance under trade and other payables. Amounts billed for work performed but not yet paid by the customer are included in the consolidated balance sheet, as an asset, under trade and other receivables.

Judgements made in the application of AASB 111 include:

- determination of stage of completion;
- estimation of total contract revenue and contract costs; and
- assessment of the probability of customer approval of variations and acceptance of claims.

It is reasonably possible on the basis of existing knowledge that outcomes within the next financial year are different from the estimates and assumptions listed above.

### 30 Significant accounting policies (continued)

#### (g) Leases

Leases of plant and equipment where the group, as lessee, has substantially all the risks and rewards of ownership are classified as finance leases. Finance leases are capitalised at the lease's inception at the fair value of the asset, if lower, the present value of the minimum lease payments. The corresponding rental obligations, net of finance charges, are included in other short-term and long-term payables. Each lease payment is allocated between the liability and finance cost. The finance cost is charged to the profit or loss over the lease period so as to produce a constant periodic rate of interest on the remaining balance of the liability for each period. The plant and equipment acquired under finance leases is depreciated over the asset's useful life.

Leases in which a significant portion of the risks and rewards of ownership are not transferred to the Group as lessee are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are charged to the profit or loss on a straight-line basis over the period of the lease.

#### (h) Employee benefits

A liability is recognised for benefits accruing to employees in respect of wages and salaries, annual leave and long service leave when it is probable that settlement will be required and they are capable of being measured reliably.

Liabilities recognised in respect of employee short-term benefits are measured at their nominal values using the remuneration rate expected to apply at the time of the settlement.

Liabilities recognised in respect of long-term employee benefits are measured as the present value of the estimated future cash outflows in respect of services provided by employees up to reporting date. Expected future payments falling due more than 12 months after the end of the reporting period are discounted using corporate bonds market yields. Remeasurements as a result of employment status and changes in actuarial assumptions are recognised in profit or loss.

Termination benefits are payable when employment is terminated before the normal retirement date, or when an employee accepts voluntary redundancy in exchange for these benefits. The Group recognises termination benefits when it is demonstrably committed to either terminating the employment of current employees according to a detailed formal plan without possibility of withdrawal or to providing termination benefits as a result of an offer made to encourage voluntary redundancy where applicable.

The obligations are presented as current liabilities in the balance sheet if the entity does not have an unconditional right to defer settlement for at least 12 months after the reporting period, regardless of when the actual settlement is expected to occur.

#### (i) Share-based payments

Equity-settled share-based payments to executives and Directors are measured at the fair value of the equity instrument at the grant date. Details regarding the determination of the fair value of the equity instruments are set out in note 22.

The fair value determined at the grant date is expensed on a straight-line basis over the vesting period. At the end of each reporting period the Group revises its estimate of the number of equity instruments expected to vest. The impact of the revision of the original estimates, if any, is recognised in profit or loss such that the cumulative expense reflects the revised estimate, with a corresponding adjustment to the equity-settled employee benefits reserve.

#### (j) Taxation

##### Current tax

The income tax expense for the period is the tax payable on the current period's taxable income based on the applicable income tax rate for each jurisdiction adjusted by any changes in the deferred tax assets and liabilities attributable to temporary differences and to unused tax losses.

The current income tax charge is calculated on the basis of the tax laws enacted or substantively enacted by the end of the reporting period. Management periodically evaluates positions taken in tax returns with respect to situations in which applicable tax regulations are subject to interpretation. It establishes provisions where appropriate on the basis of amounts expected to be paid to the tax authorities.

### 30 Significant accounting policies (continued)

#### (j) Taxation (continued)

##### Deferred tax

Deferred tax is recognised on temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit. Deferred tax liabilities are generally recognised for all taxable temporary differences. Deferred tax assets are generally recognised for all deductible temporary differences to the extent that it is probable that taxable profits will be available against which those deductible temporary differences can be utilised. Such deferred tax assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

The carrying amount of deferred tax assets is reviewed at the end of each reporting period and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period. The measurement of deferred tax liabilities and assets reflects the tax consequences that would follow from the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

##### Current and deferred tax for the period

Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items that are recognised outside profit or loss (whether in other comprehensive income or directly in equity), in which case the tax is also recognised outside profit or loss, or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is included in the accounting for the business combination.

##### R&D tax incentive

R&D tax incentives are accounted for in accordance with AASB 120 *Accounting for Government Grants and Disclosure of Government Assistance* whereby the additional 8.5% incentive from the Government to invest in specific R&D activities is classified as revenue. Where R&D relates to capital items, the incremental 8.5% incentive is recognised as revenue over the period that the asset is amortised.

#### (k) Business combinations

Acquisitions of businesses are accounted for using the acquisition method. The consideration transferred is the sum of the acquisition-date fair values of assets transferred, liabilities incurred and any equity instruments issued. The consideration transferred also includes the fair value of any contingent consideration arrangement and the fair value of any pre-existing equity interest in the subsidiary. Identifiable assets acquired and liabilities and contingent liabilities assumed in a business combination are measured initially at their fair value at the acquisition date.

On the acquisition of a business, the Group assesses the financial assets acquired and liabilities assumed for appropriate classification and designation in accordance with the contractual terms, economic conditions, the Group's operating and accounting policies and other pertinent conditions in existence at the acquisition date.

Goodwill is initially measured at cost, being the excess of the aggregate of the consideration transferred and the amount recognised for non-controlling interest over the net identifiable assets acquired and liabilities assumed. If the consideration is lower than the fair value of the net assets of the subsidiary acquired, the difference is recognised in profit or loss.

Where settlement of any part of cash consideration is deferred, the amounts payable in the future are discounted to the present value as at the date of exchange. Contingent consideration is classified as a financial liability. Amounts classified as financial liability are subsequently remeasured to fair value with changes to fair value recognised in profit or loss. Contingent consideration classified as equity is not remeasured and its subsequent settlement is accounted for within equity.

Current and deferred tax are recognised as an expense or income in profit or loss, except when they relate to items that are recognised outside profit or loss (where in other comprehensive income or directly in equity), in which case tax is also recognised outside profit or loss, or where they arise from the initial accounting for a business combination. In the case of a business combination, the tax effect is included in the accounting for the business combination.

### 30 Significant accounting policies (continued)

#### (k) Business combinations (continued)

If the initial accounting for a business combination is incomplete by the end of the reporting period in which the combination occurs, the Group reports provisional amounts for the items for which the accounting is incomplete. Those provisional amounts are adjusted during the measurement period, or additional assets or liabilities are recognised to reflect new information obtained about facts and circumstances that existed as of the acquisition date that, if known, would have affected the amounts recognised as of that date.

#### (l) Plant and equipment

Plant and equipment, leasehold improvements and motor vehicles are stated at cost less accumulated depreciation and impairment. Cost includes expenditure that is directly attributable to the acquisition. In the event that settlement of all or part of the purchase consideration is deferred, cost is determined by discounting the amount payable to their present value as at the date of acquisition.

Depreciation is calculated on a straight-line basis so as to write-off the net costs or other revalued amount of each asset over its expected useful life to its estimated residual value. Depreciation methods, estimated useful lives and residual values are reviewed at the end of each annual accounting period, with the effect of any changes recognised on a prospective basis.

Plant and equipment is de-recognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of plant and equipment is determined as the difference between the sale proceeds and the carrying amount of the asset and is recognised in profit or loss.

The following estimated useful lives are used in the calculation of depreciation:

- Leasehold improvements: 2 - 7 years
- Plant and equipment: 1 - 10 years
- Motor vehicles: 5 - 10 years

#### (m) Intangible assets

Costs incurred in developing products or systems and costs incurred in acquiring software and licences that will contribute to future period financial benefits through revenue generation or cost reduction are capitalised to software and systems. Any costs associated with maintaining software and systems are recognised as an expense as incurred. IT development costs include only those costs directly attributable to the development phase and are only recognised following completion of technical feasibility and where the Group has an intention and ability to use the asset. The amount initially recognised includes direct costs of materials and service and direct payroll and other payroll-related costs of employees' time spent on the project.

Customer contracts acquired in a business combination are initially recognised at their fair value at the acquisition date, which is regarded as their cost.

Software and customer contracts have finite lives and are carried at cost less any accumulated amortisation and any impairment losses.

Amortisation is recognised on a straight-line basis over each asset's estimated useful life. The estimated useful life and amortisation method are reviewed at the end of each annual accounting period, with the effect of any changes in estimate being accounted for on a prospective basis.

The estimated useful lives used in the calculation of amortisation range from between 3 to 8 years for software and from 3 to 5 years for customer contracts.

#### (n) Impairment of tangible and intangible assets excluding goodwill

At the end of each reporting date, the Group reviews the carrying amounts of its tangible and intangible assets to determine whether there is any indication that those assets have incurred an impairment loss. If any such indication exists, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss (if any). Where it is not possible to estimate the recoverable amount of an individual asset, the Group estimates the recoverable amount of the cash generating unit to which the asset belongs. Where a reasonable and consistent basis of allocation can be identified, corporate assets are also allocated to individual cash generating units, or otherwise they are allocated to the smallest group of cash generating units for which a reasonable and consistent allocation basis can be identified.

Intangible assets with indefinite useful lives and intangible assets not yet available for use are tested for impairment annually, and whenever there is an indication that the asset may be impaired.

### 30 Significant accounting policies (continued)

#### (n) Impairment of tangible and intangible assets excluding goodwill (continued)

The recoverable amount is the higher of the fair value less costs of disposal and value-in-use. In assessing value-in-use, the estimated future cash flows are discounted to their present value using the pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset for which the estimates of future cash flows have not been adjusted.

If the recoverable amount of an asset (or cash generating unit) is estimated to be less than its carrying amount, the carrying amount of the asset (or cash generating unit) is reduced to its recoverable amount. An impairment loss is recognised immediately in profit or loss unless the relevant asset is carried at a revalued amount, in which case the impairment loss is treated as a revaluation decrease.

#### (o) Inventories

Inventories are stated at the lower of cost and net realisable value. Costs are assigned to inventories by the method most appropriate to the particular class of inventory, with the majority being valued on a first in, first out basis. The inventory balance is comprised of purchased inventory, the cost of which is determined after deducting rebates and discounts.

#### (p) Provisions

Provisions are recognised when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that the Group will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation.

The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at the end of the reporting period, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows (where the effect of the time value of money is material).

When some or all of the economic benefits required to settle a provision are expected to be recovered from a third party, a receivable is recognised as an asset if it is virtually certain that reimbursement will be received and the amount of the receivable can be measured reliably.

#### (q) Financial instruments

Financial assets and financial liabilities are recognised when a Group entity becomes a party to the contractual provisions of the instrument.

Financial assets and financial liabilities are initially measured at fair value. Transaction costs that are directly attributable to the acquisition or issue of financial assets and financial liabilities (other than financial assets and financial liabilities at fair value through profit or loss) are added to or deducted from the fair value of the financial assets or financial liabilities, as appropriate, on initial recognition. Transaction costs directly attributable to the acquisition of financial assets or financial liabilities at fair value through profit or loss are recognised immediately in profit or loss.

##### (i) Financial assets

All financial assets are recognised and de-recognised on trade date where the purchase or sale of a financial asset is under a contract whose terms require delivery of the financial asset within the timeframe established by the market concerned. Such assets are initially measured at fair value, plus transaction costs, except for those financial assets classified as at fair value through profit or loss, which are initially measured at fair value.

Financial assets are classified into the following specified categories: financial assets at fair value through profit or loss (FVTPL), held-to-maturity investments, available-for-sale (AFS) financial assets and loans and receivables. The classification depends on the nature and purpose of the financial assets and is determined at the time of initial recognition.

##### Effective interest method

The effective interest method is a method of calculating the amortised costs of a debt instrument and of allocating interest income over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts (including all fees paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) over the expected life of the debt instrument or, (where appropriate) a shorter period, to the net carrying amount on initial recognition.

Income is recognised on an effective interest basis for debt instruments other than those financial assets classified as at FVTPL.

### 30 Significant accounting policies (continued)

#### (q) Financial instruments (continued)

##### (i) Financial assets

###### Loans and receivables

Trade receivables, loans and other receivables that have fixed or determinable payments that are not quoted in an active market are classified as loans and receivables. Loans and receivables are measured at amortised cost using the effective interest method, less any impairment. Interest income is recognised by applying the effective interest rate, except for short-term receivables when the recognition of interest would be immaterial.

###### Impairment of financial assets

Financial assets, other than those at FVTPL, are assessed for indicators of impairment at the end of each reporting period. Financial assets are considered to be impaired when there is objective evidence that, as a result of one or more events that occurred after the initial recognition of the financial asset, the estimated future cash flows of the investment have been affected.

The carrying amount of the financial asset is reduced by the impairment loss directly for all financial assets with the exception of trade receivables, where the carrying amount is reduced through the use of an allowance account. When a trade receivable is considered uncollectable, it is written-off against the allowance account. Subsequent recoveries of amounts previously written-off are credited against the allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

##### (ii) Financial liabilities and equity instruments

###### Classification as debt or equity

Debt and equity instruments are classified as either liabilities or as equity in accordance with the substance of the contractual arrangement.

###### Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities. Equity instruments issued by the Group are recognised at the proceeds received, net of direct issue costs.

###### Financial guarantee liabilities

A financial guarantee is a contract that requires the issuer of the guarantee to make a specified payment to the holder of the guarantee in the event that it suffers a loss due to the guarantee drawer's failure to make payment or otherwise satisfy its contractual obligations under an agreement with the holder. The drawer of the guarantee is required to reimburse the issuer for any loss suffered in satisfaction of the guarantee obligation to the holder.

Financial guarantee liabilities are initially measured at their fair values and are subsequently measured at the higher of:

- the amount of the obligation under the contract, as determined in accordance with AASB 137 *Provisions, Contingent Liabilities and Contingent Assets*; and
- the amount initially recognised, less where appropriate, cumulative amortisation recognised in accordance with the revenue recognition policies.

###### Financial liabilities

Financial liabilities are classified as either financial liabilities at fair value through profit or loss (FVTPL) or other financial liabilities.

###### Other financial liabilities

Other financial liabilities, including borrowings, are initially measured at fair value, net of transaction costs.

Other financial liabilities are subsequently measured at amortised cost using the effective interest method, with interest expense recognised on an effective yield basis.

The effective interest method is a method of calculating the amortised cost of a financial liability and of allocating interest expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash payments through the expected life of the financial liability, or, where appropriate, a shorter period, to the net carrying value on initial recognition.

###### De-recognition of financial liabilities

The Group de-recognises financial liabilities only when the Group's obligations are fully discharged, cancelled or otherwise expire. The difference between the carrying amount of the financial liability de-recognised and the consideration paid or payable is then recognised in profit or loss.

### 30 Significant accounting policies (continued)

#### (r) Trade receivables

Trade receivables are recognised initially at fair value and subsequently adjusted for provision for impairment. They are presented as current assets unless collection is not expected for more than 12 months after the reporting date.

Collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written-off by reducing the carrying amount directly. An allowance account (provision for impairment of trade receivables) is used when there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivables. Significant financial difficulties of the debtor, probability that the debtor will enter bankruptcy or financial reorganisation, and default or delinquency in payments are considered indicators that the trade receivable is impaired. The amount of the impairment allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. Cash flows relating to short-term receivables are not discounted if the effect of discounting is immaterial.

#### (s) Trade and other payables

Trade and other payables represent liabilities for goods and services provided to the Group prior to the end of financial year which are unpaid. The amounts are unsecured and are usually paid within 30 days of recognition. Trade and other payables are presented as current liabilities unless payment is not due within 12 months from the reporting date. They are recognised initially at their fair value and are not discounted if the effect of discounting is immaterial.

#### (t) Goods and Services Tax (GST)

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the taxation authority. In this case it is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the taxation authority is included with other receivables or other payables in the consolidated balance sheet as applicable.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to, the taxation authority are presented as operating cash flows.

#### (u) Cash and cash equivalents

Cash comprises cash on hand and outstanding deposits less any unpresented cheques. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash, which are subject to an insignificant risk of changes in value and have a maturity of three months or less at the date of acquisition.

Bank overdrafts are shown within borrowings in current liabilities in the Groups's consolidated balance sheet.

#### (v) Contributed equity

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of new shares or options are shown in equity as a deduction, net of tax, from the proceeds. Where any Group company purchases the Company's equity instruments, for example as the result of a share buy-back or a share-based incentive scheme, the consideration paid, including any directly attributable incremental costs (net of income taxes) is deducted from equity attributable to the owners of Service Stream Limited as treasury shares until the shares are cancelled or reissued.

Where such ordinary shares are subsequently reissued, any consideration received, net of any directly attributable incremental transaction costs and the related income tax effects, is included in equity attributable to the owners of Service Stream Limited.

Shares held by the Service Stream Employee Share Trust are disclosed as treasury shares and deducted from contributed equity.

#### (w) Dividends

Provision is made for the amount of any dividend declared, being appropriately authorised and no longer at the discretion of the entity, on or before the end of the reporting period but not distributed at the end of the reporting period.

### 30 Significant accounting policies (continued)

#### (x) Earnings per share

##### Basic earnings per share

Basic earnings per share is calculated by dividing:

- the profit attributable to owners of the Company, excluding any costs of servicing equity other than ordinary shares;
- by the weighted average number of ordinary shares outstanding during the financial year.

##### Diluted earnings per share

Diluted earnings per share adjusts the figures used in the determination of basic earnings per share to take into account:

- the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares; and
- the weighted average number of additional ordinary shares that would have been outstanding assuming the conversion of all dilutive potential ordinary shares.

#### (y) Rounding of amounts

The Company is of a kind referred to in ASIC Corporations (Rounding in Financial / Directors' Reports) Instrument 2016/191, issued by the Australian Securities and Investments Commission, relating to the 'rounding off' of amounts in the Directors' report and the financial report. Amounts in the Directors' report and the financial report have been rounded off to the nearest thousand dollars, in accordance with that Instrument.

#### (z) New accounting standards and interpretations

- AASB 9 *Financial Instruments* (effective from annual reporting period beginning on or after 1 January 2018).

The standard simplifies the model for classifying and recognising financial instruments and introduces a new impairment model. The new impairment model is a move away from the previous incurred credit loss approach and earlier recognition of impairment losses on financial instruments is likely to result. The Group does not expect AASB 9 to have a significant impact on current financial instrument classification and measurement practice.

- AASB 15 *Revenue from Contracts with Customers* (effective from annual reporting period beginning on or after 1 January 2018).

The AASB has issued a new standard for the recognition of revenue. The new standard is based on the principle that revenue is recognised when control of a good or service transfers to a customer. The Group plans to adopt the new standard on 1 July 2018, using the modified retrospective approach where transitional adjustments are recognised in retained earnings at the date of initial application without adjustment of the comparative period.

During the current year, management undertook a detailed review of AASB 15 together with a detailed review of all material revenue contracts. This review included assessing all contract types for the entire revenue base in Fixed Communications, Network Construction and Energy & Water against the 5-step model for recognising revenue outlined in AASB 15. The review considered potential changes in; the timing of revenue recognition, measurement of the amount of revenue and note disclosure changes between the current standard, AASB 118, and AASB 15. The key contract types that were assessed under AASB 15 were as follows:

- (i) Fixed Communications provides services to owners of fixed line telecommunication networks. The revenue types within this segment include ticket of work, minor projects and overhead allowances.
- (ii) Network Construction provides turnkey services associated with engineering, design and construction mainly in the telecommunication sector. Key revenue components include design, construction and overhead allowances.
- (iii) Energy and Water provides a range of new energy services, meter reading, inspection and compliance services to electricity networks owners and regulators. Key revenue components include ticket of work and minor projects.

Management has completed its assessment and has concluded that no material adjustment to profit or retained earnings will arise from the adoption of AASB 15. It has also been determined that financial statement reclassification will not be required.

- AASB 16 *Leases* (effective from annual reporting period beginning on or after 1 January 2019).

### 30 Significant accounting policies (continued)

#### (z) New accounting standards and interpretations (continued)

AASB 16 modifies accounting for leases by removing the current distinction between operating and financing leases. The standard requires recognition of an asset and a financial liability for all leases, with exemptions for short term and low value leases. The standard will primarily affect the accounting for the Group's operating leases in respect of motor vehicles and premises. As at 30 June 2018, the Group had non-cancellable operating lease commitments of \$32.8 million (see note 18).

On transition to AASB 16 and moving forward, for operating leases for which payments are currently required to be expensed, the Group will recognise right of use assets and corresponding liabilities for the principal amount of lease payments, which will then result in amortisation and interest expenses being recognised in the income statement (replacing operating lease expenses). Certain performance metrics and ratios may be impacted as a result of the above changes, including EBITDA and to lesser extent EPS which are measures used to assess senior executive performance as part of the Group's remuneration framework.

Management estimates that, had AASB 16 been applicable for FY18:

- EBITDA would have increased by approximately \$10.3 million due to lower lease charges to motor vehicle expense and occupancy expense, whilst Depreciation would have increased by approximately \$9.4 million and Interest Expense would have increased by \$0.9 million, resulting in little to no impact on net profit before tax and earnings per share; and
- Leasehold assets on the balance sheet as at 30 June 2018 would have increased by approximately \$29.7 million representing the present value of the Group's motor vehicle and property leases, with lease liabilities increasing by the same amount.

### 31 Critical accounting judgements and key sources of estimation uncertainty

The preparation of financial statements requires the use of accounting estimates which, by definition, will seldom equal the actual results. Management also needs to exercise judgement in applying the Group's accounting policies as described in note 30.

The areas involving a higher degree of judgement or complexity are:

- Estimation of current tax payable and deferred tax balances - note 7(e)
- Testing of goodwill for impairment - note 12(b)
- Estimation of provision for contractual obligations - note 15(b)
- Recognition of revenue on construction contracts - note 30(f)

Estimates and judgements are continually evaluated. They are based on historical experience and other factors, including expectations of future events that may have a financial impact on the entity and that are believed to be reasonable under the circumstances.

## Directors' declaration

In the Directors' opinion:

- (a) the financial statements and notes thereto are in accordance with the *Corporations Act 2001*, including:
  - (i) complying with Accounting Standards, the *Corporations Regulations 2001* and other mandatory professional reporting requirements, and
  - (ii) giving a true and fair view of the consolidated entity's financial position as at 30 June 2018 and of its performance for the year ended on that date, and
- (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable, and
- (c) at the date of this declaration, there are reasonable grounds to believe that the members of the extended closed Group identified in note 23 will be able to meet any obligations or liabilities to which they are, or may become, subject by virtue of the deed of cross guarantee described in note 24.

Note 30 confirms that the financial statements also comply with International Financial Reporting Standards as issued by the International Accounting Standards Board.

The Directors have been given the declarations by the Chief Executive Officer and Chief Financial Officer required by section 295A of the *Corporations Act 2001*.

This declaration is made in accordance with a resolution of the Directors.



Brett Gallagher  
Chairman  
15 August 2018



Leigh Mackender  
Managing Director  
15 August 2018



## *Independent auditor's report to the members of Service Stream Limited*

### *Report on the audit of the financial report*

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#### *Our opinion*

In our opinion:

The accompanying financial report of Service Stream Limited (the Company) and its controlled entities (together the Group) is in accordance with the *Corporations Act 2001*, including:

- (a) giving a true and fair view of the Group's financial position as at 30 June 2018 and of its financial performance for the year then ended
- (b) complying with Australian Accounting Standards and the *Corporations Regulations 2001*.

#### ***What we have audited***

The Group financial report comprises:

- the consolidated balance sheet as at 30 June 2018
- the consolidated statement of profit or loss and other comprehensive income for the year then ended
- the consolidated statement of changes in equity for the year then ended
- the consolidated statement of cash flows for the year then ended
- the notes to the consolidated financial statements, which include a summary of significant accounting policies
- the Directors' declaration.

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#### *Basis for opinion*

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial report* section of our report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### ***Independence***

We are independent of the Group in accordance with the auditor independence requirements of the *Corporations Act 2001* and the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 *Code of Ethics for Professional Accountants* (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

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#### *Our audit approach*

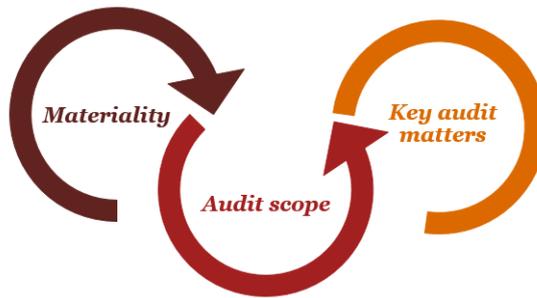
An audit is designed to provide reasonable assurance about whether the financial report is free from material misstatement. Misstatements may arise due to fraud or error. They are considered material if individually or in aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

We tailored the scope of our audit to ensure that we performed enough work to be able to give an opinion on the financial report as a whole, taking into account the geographic and management structure of the Group, its accounting processes and controls and the industry in which it operates.

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<i>Materiality</i>	<i>Audit scope</i>	<i>Key audit matters</i>
<ul style="list-style-type: none"> <li>• For the purposes of our audit, we used overall Group materiality of \$1.6 million, which was based on approximately 2.5% of the Group’s earnings before interest, taxation, depreciation and amortisation (EBITDA) for the year ended 30 June 2018.</li> <li>• We applied this threshold, together with qualitative considerations, to determine the scope of our audit and the nature, timing and extent of our audit procedures and to evaluate the effect of misstatements on the financial report as a whole.</li> <li>• We selected EBITDA as the primary benchmark because in our view, it is the key metric upon which the Group’s performance is assessed.</li> <li>• We determined the 2.5% threshold based on our professional judgement, noting that it is within the range of commonly accepted EBITDA related benchmarks.</li> </ul>	<ul style="list-style-type: none"> <li>• The Group operates across Australia in its key segments being Fixed Communications, Network Construction and Energy &amp; Water, and has a corporate accounting function based in Melbourne. Our work is performed predominantly in Melbourne and we perform site visits to the Group’s warehouse locations annually, on a rotational basis, to attend an inventory count based on our risk assessment. As part of the current year audit we attended inventory counts in Victoria, New South Wales and South Australia.</li> <li>• Our audit focused on where the Group made subjective judgements; for example, significant accounting estimates involving assumptions and inherently uncertain future events. One of the key areas in this respect is the Group’s annual goodwill impairment assessment.</li> </ul>	<ul style="list-style-type: none"> <li>• Amongst other relevant topics, we communicated the following key audit matters to the Audit and Risk Committee: <ul style="list-style-type: none"> <li>– Goodwill impairment assessment</li> <li>– Revenue recognition</li> <li>– Recoverability of accrued revenue</li> </ul> </li> <li>• These are further described in the <i>Key audit matters</i> section of our report.</li> </ul>

### *Key audit matters*

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial report for the current period. The key audit matters were addressed in the context of our audit of the financial report as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters. Further, any commentary on the outcomes of a particular audit procedure is made in that context.

## Key audit matter

## How our audit addressed the key audit matter

### Goodwill impairment assessment

Refer to notes 12 and 30(c) in the financial report

Goodwill is allocated to the Group's three segments; Fixed Communications (\$27.7 million), Network Construction (\$43.8 million) and Energy & Water (\$58.2 million).

This is a key audit matter as assessing the carrying value of goodwill inherently requires making estimates of uncertain future cash flows. For example, the Group is subject to customer concentration risk and the volume of work is uncertain as many of the Group's contracts do not contain volume commitments, therefore are dependent on the customer's future demand. In addition, there is uncertainty relating to the extension, renewal or replacement of key contracts.

A discounted cash flow model is used by the Group to assess potential impairment (the model). The recoverable amount is estimated using a four year forecast based on the Board approved business plan for Fixed Communications, Network Construction and Energy & Water. The significant estimates relate to the underlying revenue and EBITDA growth assumptions along with the discount rate applied to the forecast cash flows within the model.

We evaluated the Group's cash flow forecasts in the model for each of the business segments and the process by which they were developed for all key customers. We compared the previous year's forecasts for FY18 with the actual results for FY18 to assess the accuracy of forecasting. Where there were any deviations from forecast, we considered how the causes of significant variations from forecast in FY18 were incorporated into future forecasts.

We checked that the four year forecast used in the model was based on the Board approved business plan for each of the business segments and that the significant estimates were subject to oversight from the Directors.

We assessed the assumptions and methodology used for the impairment test, in particular, those relating to the revenue and EBITDA growth and discount rates. To do this we:

- assessed the discount rate adopted with the assistance of PwC valuation experts
- evaluated the underlying cash flow assumptions in the model for all key customer contracts with reference to current year results and expected project pipelines, and considered external industry information and market data
- tested the calculations in the model for mathematical accuracy
- considered the sensitivity of the calculations by varying key assumptions in the model and applying other values within a reasonably possible range for the Fixed Communications, Network Construction and Energy & Water businesses.

As indicated in note 12 of the financial statements, the impairment assessment assumes that the Group continues to undertake work with its existing customers and win new contracts.

### Revenue recognition

Refer to notes 3, 30(e) and 30(f) in the financial report

The Group has two distinct categories of revenue, being revenue from contracts to provide services and revenue from construction contracts.

Revenue from contracts to provide services involves a high volume of transactions and is recognised as the services are delivered. Revenue recognition in relation to construction contracts is complex because it is based on the Group's estimates of:

- the stage of completion of the contract activity;
- total contract revenue and costs;

For revenue from contracts to provide services, we:

- tested a sample of transactions by sighting evidence of completed subcontractor claims and/or work orders and compared the revenue amount recognised to the contracted rate with the customer for the type of service.

For revenue from construction contracts, we:

- assessed the Group's estimates of total contract revenue and contract costs and evaluated the stage of completion based on actual costs incurred to date for a sample of transactions
- tested a sample of transactions by sighting evidence of milestone completion
- performed retrospective analysis of a selection of incomplete projects at year end to assess the

## Key audit matter

- the probability of customer approval of variations and claims; and
- project completion dates.

This is a key audit matter because of its significance to profit, the high volume of revenue transactions associated with services revenue and the judgement required in recognising revenue from construction contracts.

## How our audit addressed the key audit matter

- allocation of revenue between periods
- assessed the Group's estimate of income in advance, including testing a sample of transactions

For both categories of revenue, our procedures included, amongst others, performing testing over a sample of manual journals.

## Recoverability of accrued revenue

*Refer to note 10 in the financial report*

Several of the Group's customers require payment claims to be submitted and approved prior to invoices being issued. This process can extend the time that revenue is classified as accrued. The total accrued revenue balance at 30 June 2018 is \$82.4 million.

Payment claims on customers may be rejected for a variety of reasons, for example, the claim's adherence to contractual obligations. Rejected claims are commonly revised, resubmitted and subsequently approved for payment. However, there is a risk that not all claims will be recovered in full, particularly those that have significantly aged since the original services were provided.

The recoverability of aged accrued revenue is a key audit matter because judgement was required to evaluate whether any allowance should be made to reflect the commercial risk that some claims may not be recovered in full.

We evaluated the aging of accrued revenue to identify areas of higher risk. Whilst each segment has aged accrued revenue balances, the Fixed Communications and Network Construction segments had the most significant balances. We therefore directed the majority of our audit effort on these segments.

We performed the following procedures in relation to the recoverability of accrued revenue:

- assessed the reliability of accrued revenue aging reports by testing that the aging profile was accurate
- evaluated the consistency of the Group's approach to estimating recoverability of accrued revenue with those used in prior periods
- checked that allowances were established to reflect those categories of aged accrued revenue items that had an increased risk of non-recoverability
- assessed key assumptions such as the long term average claim rejection rate which we compared to actual experience, including recent trends
- evaluated the findings of Internal Audit's review over the accrued revenue process and independently tested the operating effectiveness of a sample of key controls

We also performed sample testing over individual accrued revenue balances to test the Group's entitlement to the accrued revenue balances.

## Other information

The Directors are responsible for the other information. The other information comprises the information included in the annual report for the year ended 30 June 2018, including the Directors' Report, but does not include the financial report and our auditor's report thereon.

Our opinion on the financial report does not cover the other information and accordingly we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial report, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial report or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

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### *Responsibilities of the directors for the financial report*

The Directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and *Corporations Act 2001* and for such internal control as the Directors determine is necessary to enable the preparation of the financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Directors are responsible for assessing the ability of the Group to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Group or to cease operations, or have no realistic alternative but to do so.

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### *Auditor's responsibilities for the audit of the financial report*

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial report.

A further description of our responsibilities for the audit of the financial report is located at the Auditing and Assurance Standards Board website at: [http://www.auasb.gov.au/auditors\\_responsibilities/ar1.pdf](http://www.auasb.gov.au/auditors_responsibilities/ar1.pdf). This description forms part of our auditor's report.

### *Report on the remuneration report*

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#### *Our opinion on the remuneration report*

We have audited the remuneration report included in pages 14 to 24 of the Directors' report for the year ended 30 June 2018.

In our opinion, the remuneration report of Service Stream Limited for the year ended 30 June 2018 complies with section 300A of the *Corporations Act 2001*.

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### *Responsibilities*

The Directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with Australian Auditing Standards.



PricewaterhouseCoopers



Trevor Johnston  
Partner

Melbourne  
15 August 2018

## ASX Additional Information for the financial year ended 30 June 2018

Additional information required by the Australian Stock Exchange Limited Listing Rules and not disclosed elsewhere in this report.

### A. Distribution of Shareholders Number as at 17 August 2018

Category (size of holding)	Holders
1-1,000	716
1,001-5,000	1326
5,001-10,000	885
10,001-100,000	1,482
100,001+	177
	4,586

### B. There are 4,586 holders of fully paid ordinary shares.

The Company has no other class of shares issued.

### C. The number of shareholdings held in less than marketable parcels is 173.

### D. The names of the substantial shareholders listed in the holding company's register, and their shareholdings (including shareholdings of their associates), as at 17 August 2018 are:

Shareholder	Ordinary	%
Thorney International Pty Ltd <sup>(1)</sup>	49,627,450	13.78%
Thorney Opportunities Ltd <sup>(1)</sup>	20,924,173	5.81%

(1) The Company treats Thorney International Pty Ltd and Thorney Opportunities Ltd as associated entities as defined in the Corporations Act.

### E. Voting Rights

The voting rights attached to each class of equity security are as follows:

#### Ordinary shares

Each ordinary share is entitled to one vote when a poll is called, otherwise each member present at a meeting or by proxy has one vote on a show of hands.

#### Options

These securities have no voting rights.

### F. Net Tangible Assets

The net tangible assets per security is \$0.1612 (2017: \$0.1578).

## G. 20 Largest Shareholders as at 17 August 2018 - Ordinary Shares

Name of 20 largest shareholders in each class of share	Ordinary shares Fully paid number of shares held	% Held
HSBC Custody Nominees (Australia) Limited	92,615,104	25.71
J P Morgan Nominees Australia Limited	45,110,331	12.52
National Nominees Limited	29,676,619	8.24
UBS Nominees Pty Ltd	22,927,923	6.37
Citicorp Nominees Pty Limited	21,730,082	6.03
Rubi Holdings Pty Ltd <John Rubino S/F A/C>	8,000,000	2.22
Service Stream Nominees Pty Ltd <SSM Share Henslow A/C>	5,321,640	1.48
AMP Life Limited	4,839,995	1.34
Dr Roger Graham Brooke + Mrs Sally Ann Brooke <Salrog Super Fund A/C>	4,347,597	1.21
JBL-G Pty Ltd <Gallagher MSA Family A/C>	4,091,235	1.14
Bnp Paribas Nominees Pty Ltd <Agency Lending DRP A/C>	3,849,168	1.07
Bnp Paribas Noms Pty Ltd <DRP>	2,965,894	0.82
Bnp Paribas Nominees Pty Ltd Hub24 Custodial Serv Ltd DRP	2,867,912	0.80
Bond Street Custodians Ltd <Macquarie Smaller Co's A/C>	2,710,453	0.75
Berkeley Services Pty Ltd <Berkeley Super Fund A/C>	2,195,532	0.61
Brispot Nominees Pty Ltd <House Head Nominee A/C>	2,169,960	0.60
Kevin Smith	1,773,442	0.49
Mr Darren Ronald Patterson	1,500,000	0.42
Warbont Nominees Pty Ltd <Unpaid Entrepot A/C>	1,470,333	0.41
Grant Family Nominees Pty Ltd <Grant Family A/C>	1,450,000	0.40
	<b>261,613,220</b>	<b>72.63</b>



**SERVICE STREAM LIMITED**  
ABN: 46 072 369 870

Level 4, 357 Collins Street  
Melbourne, Victoria 3000

**[WWW.SERVICESTREAM.COM.AU](http://WWW.SERVICESTREAM.COM.AU)**

# Corporate Directory

## Directors

Brett Gallagher  
Leigh Mackender  
Peter Dempsey  
Greg Adcock  
Raelene Murphy  
Deborah Page AM

## Company Secretaries

Vicki Letcher  
Nicole Goding

## Registered Office

Level 4  
357 Collins Street  
Melbourne Victoria 3000  
Tel: +61 3 9677 8888  
Fax: +61 3 9677 8877  
[www.servicestream.com.au](http://www.servicestream.com.au)

## Bankers

Australia & New Zealand Banking Group  
HSBC Bank Australia Limited

## Share Registry

Computershare Investor Services Pty Limited  
Yarra Falls  
452 Johnston Street  
Abbotsford Victoria 3067  
Tel: 1300 850 505 (within Australia)  
+61 3 9415 4000 (outside Australia)  
Fax: +61 3 9473 2500

## Auditors

PricewaterhouseCoopers